

# British Columbia Ferry Services Inc.

**Annual Report to the British Columbia Ferries Commissioner** 

Year Ended March 31, 2024



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## Introduction

British Columbia Ferry Services Inc. ("BC Ferries" or the "Company") is pleased to submit its annual report for the year ended March 31, 2024<sup>1</sup> ("fiscal 2024" or the "fiscal year") to the British Columbia Ferries Commissioner (the "Commissioner".)

BC Ferries is an essential public service that plays a vital role in the daily lives of people up and down British Columbia's beautiful coast. Every day of the year, we serve customers and connect communities along coastal BC, while moving essential goods, supporting tourism and strengthening the economy. In fiscal 2024, our 37 vessels sailed along 25 designated coastal ferry routes (the "Designated Routes") as set out in the Coastal Ferry Services Contract (the "Contract") with the Province of British Columbia (the "Province").<sup>2</sup> The Designated Routes are regulated under the Coastal Ferry Act (the "Act").<sup>3</sup>

In accordance with the Contract, we also manage ferry transportation services on other unregulated routes through contracts with alternative service providers.

This report is a compilation of information on the services BC Ferries has provided to coastal communities on the Designated Routes during fiscal 2024. It responds to the specific information requirements conveyed to BC Ferries by the Commissioner and as identified in the Act, and is structured in two parts:

- Part 1 Services on Designated Routes: Describes the services provided during the fiscal year, including information on traffic levels and performance statistics on the Designated Routes, as well as financial statistics;<sup>4</sup> and
- Part 2 Customer Feedback: Includes a copy of the 2023 Customer Satisfaction Tracking Report, completed by an independent professional consulting organization commissioned by the Company to conduct and document a comprehensive customer satisfaction survey.

<sup>1</sup> Fiscal years at BC Ferries are from April 1 to March 31.

<sup>2</sup> As amended, including for performance term five (April 1, 2020 - March 31, 2024).

<sup>3</sup> In this report, the "Major Routes" refer to the three regulated routes connecting the Lower Mainland with mid and southern Vancouver Island and one regulated route connecting Horseshoe Bay and Langdale; the "Northern Routes" refer to the three regulated routes operating on the British Columbia coast north of Port Hardy on Vancouver Island; and the "Minor Routes" refer to the 18 regulated routes primarily serving the northern and southern Gulf Islands and the northern Sunshine Coast (also known as the "Inter-Island Routes"). One of the Minor Routes is operated under contract by an alternative service provider.

<sup>4</sup> Unless otherwise stated, the reports included in this Annual Report were prepared by the Company and are unaudited.

## Fiscal 2024: Summary by the Numbers

- 37 vessels operating on 25 routes out of 47 terminals spread over 1,600 kilometres of coastline
- 90,819.5 round trips delivered, which is 11,058.5 more than the annual number contractually required and an increase of 3,984.5 round trips or 4.6% over the previous fiscal year
- 9.6 million vehicles and 22.6 million passengers carried, the busiest fiscal year on record
- 1.9% increase in vehicle traffic and 4.9% increase in passenger traffic, compared to the previous fiscal year
- \$722.2 million total passenger and tariff revenue
- 83.3% of sailings departed or arrived, as applicable, within 10 minutes of their scheduled time
- 32.3% decrease in cancelled contractually required round trips
- 82% of customers surveyed were satisfied with their overall experience

# Part 1

Services on Designated Routes

Fiscal 2024 Annual Report to the British Columbia Ferries Commissioner

#### **Overview**

In fiscal 2024, we transported more people, vehicles and goods than ever before, reflecting the growing demand for ferry services along BC's coast. BC Ferries remains committed to delivering safe, reliable and affordable transportation, now and in the future.

Part 1 of this report contains financial statistics and information on traffic levels, as well as operating and performance statistics for fiscal 2024 for each Designated Route. This includes the following three reports:

#### 1.1 **Operations Report**

The Operations Report provides the following information for the Designated Routes, presented in numeric format for each route:

#### i. Round Trips

This report shows the total number of round trips BC Ferries delivered on each Designated Route.<sup>5</sup> During the fiscal year, the round trip service levels in the Contract were adjusted by the following agreements ("Amending Agreements"):

- The Contribution Agreement of November 11, 2020 between BC Ferries and the Province (the "Contribution Agreement") as a result of impacts to traffic from the COVID-19 pandemic.<sup>6</sup> This agreement identified a number of Minor and Northern route round trips, typically delivered at the discretion of BC Ferries, to be delivered by the Company for the remainder of the performance term; and
- The Temporary Service Level Adjustment Agreement dated March 28, 2023, which enabled us to undertake a pilot trial by adjusting the service levels between designated routes 2 and 30 during peak times from March 31, 2023 to January 15, 2024.

Across the ferry system, we provided more sailings, where and when customers needed it. Here are some of the ways we increased service during peak seasons and travel times:

- Enhanced service between Nanaimo and Vancouver, reducing congestion at Horseshoe Bay, and improving service offerings for commercial and recreational vehicle customers;
- Added a second vessel between Denman Island and Buckley Bay, with far greater capacity and frequency of service;
- Assigned a larger vessel on the Hornby Island Denman Island route, providing far greater capacity and significantly reducing wait times;
- Introduced two-ship service between Campbell River and Quadra Island;
- Offered more sailings between Salt Spring Island and Victoria, increasing daily capacity and frequency, and reducing wait times; and
- On some other routes, we delivered more sailings than required under the Contract, including the Major Routes connecting Vancouver Island with the Lower Mainland.

<sup>5</sup> A round trip is a ferry's journey between terminals as stipulated in the Designated Route overviews in Appendix 1 of Schedule "A" of the Contract, and constitutes a voyage from homeport back to homeport inclusive of any terminal stops.

<sup>6</sup> As amended by the Letter Agreement effective March 22, 2023.

BC Ferries successfully delivered 90,819.5 round trips during the fiscal year, marking a 4.6% increase from the previous fiscal year. We also exceeded the number of annual round trips required by the Contract (excluding the Contribution Agreement) by 11,058.5 round trips. While doing so, we achieved all core service levels and met the minimum required round trips under the Contract, taking into account the Amending Agreements and allowable cancellations.

#### ii. Vessel Capacity

To provide reliable and efficient service to the public, we have worked to ensure we are making the best use of existing capacity while maximizing our vessels' vehicle deck space. By taking a strategic approach to vessel scheduling and assigning the right vessel to the right route, we are able to ensure customers receive ferry services at the times and locations where it is needed most. To this end, in fiscal 2024, we increased service on various routes during peak seasons and travel times, as described in the section above.

Through fare flexibility, we have offered customers more options to book sailings at discounted rates when they travel on off-peak days and times. This not only makes travel more affordable, but also helps us ensure we maximize the use of our existing capacity on scheduled sailings on several routes. We also frequently explore other options to optimize vessel capacity, including collaborating with key commercial customers on reservation utilization to ensure unused reserved capacity is made available for other customers.

This report includes, for each Designated Route, the overall vessel vehicle deck capacity BC Ferries provided, as well as capacity actually utilized. Capacity is calculated on the basis of automobile equivalents ("AEQs"), which represents the amount of vessel capacity occupied by a particular vehicle type, expressed as the number of under height vehicles it displaces. For example, a bus which displaces three under height vehicles – or cars – would have an AEQs of three. A number of factors impact capacity utilization on a vessel, including the number of vehicles carried, the mix of vehicle types, the size of the vessels utilized and the number of round trips in each period.<sup>7</sup>

In fiscal 2024, BC Ferries provided capacity sufficient to carry the previous year's traffic. Average capacity utilization on Designated Routes ranged from 34.0% to 90.3%. Capacity utilization in fiscal 2024 decreased by 1.0% system-wide compared to the previous fiscal year, primarily as a result of providing increased capacity through nearly 4,000 additional round trips, which was somewhat offset by a higher number of AEQs carried. With record traffic in fiscal 2024, the additional capacity allowed us to carry more vehicles and helped to meet the increasing demand for ferry service.

#### iii. Traffic and Revenue

This report presents vehicle traffic (AEQs) and passenger traffic carried on each Designated Route during fiscal 2024 and compares it to the traffic carried in the previous fiscal year. The associated tariff revenue generated from each route is also shown.

During the fiscal year, we carried the highest level of vehicles and passengers on record: 9.6 million vehicles and 22.6 million passengers. Vehicle and passenger traffic increased 1.9% and 4.9%, respectively, compared to fiscal 2023.<sup>8</sup> Additionally, our overall passenger and tariff revenue increased in fiscal 2024 to \$722.2 million; an increase of 5.5% over the previous fiscal year.

<sup>7</sup> Typically, capacity utilization is highest when traffic levels peak during the summer months and lowest during the winter months. Capacity utilization on the Minor Routes, which is lower than the capacity utilization on the Major and Northern Routes, is mainly due to the traffic demand being directional based on the time of day or the day of the week, and under-utilized in the other direction at the same time or day of the week (daily commuters and/or weekend visitors), and most Minor Routes are serviced by one vessel and are non-reservable.

<sup>8 9.6</sup> million vehicles are equivalent to 10.9 million AEQs. The increase in vehicles is equivalent to 1.9% when calculated on the basis of AEQs.

As an essential public service that connects coastal communities, our customers have frequently told us the importance of fare affordability. We work to provide value for the money our customers spend. Although the Company's passenger and tariff revenues have risen, even more quickly so have our operational costs due to inflation and other factors. We will continue to focus on improving the reliability and capacity of the service we offer while keeping costs as affordable as possible.

#### iv. On-Time Performance

The coastal ferry system is integral to the life and rhythm of communities and to the people who live, travel and work in coastal British Columbia. We know that people need reliable and timely ferry service for myriad reasons, whether it's for the daily commute, travel to medical appointments, meeting with colleagues, reuniting with family and friends, tourism or delivering commercial goods and services.

On-time performance is defined as the percentage of sailings departing or arriving, as applicable, within 10 minutes of the scheduled time and is provided for each of the Designated Routes.<sup>9</sup> A variety of factors can impact on-time performance, including delays caused by crewing challenges, weather, vessel substitution, medical emergencies and marine rescue, terminal dock maintenance or closures, and periods of unusually high traffic demand.

In fiscal 2024, 83.3% of sailings departed or arrived (as applicable) within 10 minutes of their scheduled time. This represents a slight decline of 1.7% from the previous year, with declines on the Minor and Major Routes, and significant improvements on the Northern Routes. On-time performance decreased on the Major Routes as a result of high traffic levels requiring additional time to load vessels, vessel mechanical issues and the impact of adverse weather. On-time performance decreased on the Minor Routes to source required crew, the effect of increased traffic demand and the impact of adverse weather.

<sup>9</sup> On-time performance on the non-Northern routes is defined as the percentage of sailings *departing* within 10 minutes of the scheduled time; on the Northern routes it is the percentage of sailings *arriving* within 10 minutes of the scheduled time.

#### **1.2 Temporary Service Disruptions Report**

The hard work and dedication of our people keeps passengers safe and BC's coast moving. Our more than 5,400 staff and crew are part of the communities they serve. Our Company and our people take pride in the services we provide to the public. We know that service disruptions cause significant inconvenience to our customers, and that they can undermine the public's confidence in our services. In some cases – such as adverse weather – cancellations may be beyond our control. However, we are constantly looking for ways to improve our service and to ensure it continues to be safe, resilient and reliable. For example, some initiatives we have undertaken include efforts to reduce:

- Crew-related cancellations by continuing to invest in and focus on our people across the fleet, including through initiatives to attract and retain employees, to improve crew scheduling options and to increase regular positions; and
- Mechanical-related cancellations by implementing monitoring systems on our ships, such as on gear boxes on Spirit class vessels, which gives us early warning before equipment begins to fail. This has helped us predict when service interruptions may occur, and plan service delivery accordingly in order to minimize impacts to customers.

As a result, overall during the fiscal year we were able to deliver service to customers with fewer cancellations. In fiscal 2024, we cancelled 0.43% of our Contract-required round trips, primarily due to the impact of adverse weather, mechanical issues and being unable to secure the required crew. Year-over-year, our number of cancelled Contract-required round trips fell from 507 in fiscal 2023 to 343.5 this fiscal year, representing a decrease of 32.3%.

The temporary service disruptions report describes in detail how the services provided by BC Ferries during the fiscal year compared to the core service levels set out in the Contract. There are four sections of this report, showing for each designated route and route grouping:

- 1. Cancelled Round Trips, inclusive of the number of cancellations of minimum required round trips for reasons permitted by the Contract as well as any others that were not allowable under the Contract;
- 2. Cancelled and Extra Round Trips, with overall positive or negative variance to Contract-required minimum service levels, taking into account the adjustments to required service levels as a result of the Contribution Agreement with the Province;
- 3. Cancelled Round Trips by Days, noting the cumulative and consecutive number of days for which round trips were missed; and
- 4. Round Trip Service Delivery and On-Time Performance, graphically presenting scheduled and actual round trips, on-time performance (percentage of sailings departing or arriving, as applicable, within 10 minutes of the scheduled time), and the reasons for the delays. This report also provides information on "overload sailings" (sailings for which one or more vehicles waiting to travel could not be accommodated).

This report describes compliance with the minimum or 'core' service levels required by the Contract. It does not include cancellations of round trips above those minimums where the core service levels were met. Beginning in fiscal 2025, BC Ferries will report published sailing cancellations while continuing to separately track round trip Contractual obligations.

As noted above, in fiscal 2024 BC Ferries delivered 11,058.5 more round trips than required under the Contract. During the fiscal year, 13.1% of the sailings on the Designated Routes overall were overloaded, a decrease of 1.4% over fiscal 2023.

#### 1.3 Route Financial Report

This report provides financial information for fiscal 2024 with comparative figures for the previous fiscal year for each of the Designated Routes.

The information is provided by individual route and is also summarized for the Company as a whole and by Major, Northern and Minor routes. Revenues and expenses are assigned directly to a Designated Route where possible or allocated to routes where direct assignment is not possible. Allocation to routes is based on various factors which reflect the activity that gave rise to the revenue or expense.<sup>10</sup>

<sup>10</sup> For a further discussion and analysis of the financial condition and financial performance for BC Ferries, see *Management's Discussion & Analysis* of Financial Condition and Financial Performance for the fiscal year ended March 31, 2024, at www.sedarplus.ca.

# **Operations Report**

## Year Ended March 31, 2024

Fiscal 2024 | Annual Report to the British Columbia Ferries Commissioner

#### **Operations Summary Report**

#### Year Ended March 31, 2024

	Α	В	C	D	E	F	G	н	I	J
Routes	Actual Round Trips	Capacity Provided (AEQ's)	AEQ's Carried F2024	Capacity Utilization F2024 (C / B)	Capacity Utilization F2023	AEQ's Carried Fiscal 2023	AEQ Growth (C - F)	AEQ Tariff Revenue Fiscal 2024 Note 2	AEQ Tariff Revenue Fiscal 2023 Note 2	AEQ Tariff Revenue Growth (H - I)
1	4,226.5	2,784,140	2,513,574	90.3%	90.3%	2,509,449	4,125	\$ 183,480,644	\$ 172,293,549	11,187,095
2	2,815.0	1,749,552	1,294,784	74.0%	73.5%	1,326,577	(31,793)	91,381,610	89,064,355	2,317,255
3	3,178.5	1,974,152	1,354,840	68.6%	67.8%	1,341,126	13,714	35,923,855	34,706,632	1,217,223
30	2,849.5	1,696,730	1,231,803	72.6%	72.6%	1,186,328	45,475	96,084,915	88,120,846	7,964,069
Major Routes	13,069.5	8,204,574	6,395,001	77.9%	77.7%	6,363,480	31,521	406,871,024	384,185,382	22,685,642
		25 1 22						5 0 7 7 6 0 0	5 01 6 750	
10	113.5	25,100	20,298	80.9%	80.3%	19,971	327	5,977,623	5,816,758	160,865
11	197.5	38,229	28,904	75.6%	74.1%	26,796	2,108	4,685,798	4,132,506	553,292
28	100.0 <b>411.0</b>	6,186	2,945	47.6%	52.1%	2,921	24	705,033	714,938	(9,905)
Northern Routes	411.0	69,515	52,147	75.0%	74.6%	49,688	2,459	11,368,454	10,664,202	704,252
4	3,058.0	554,645	364,753	65.8%	69.8%	362,816	1,937	4,397,983	4,223,707	174,276
5	3,518.0	901,051	343,568	38.1%	45.3%	329,796	13,772	4,506,324	4,186,878	319,446
6	4,760.5	592,818	313,390	52.9%	56.1%	300,721	12,669	4,009,925	3,769,580	240,345
7	2,882.0	645,568	238,381	36.9%	36.3%	233,127	5,254	5,550,608	5,323,250	227,358
8	5,592.5	960,741	603,467	62.8%	59.7%	606,939	(3,472)	7,005,811	6,740,525	265,286
9	1,024.0	338,376	243,048	71.8%	71.2%	236,925	6,123	11,062,330	10,454,563	607,767
12	3,142.0	119,396	98,801	82.8%	81.6%	97,018	1,783	1,252,160	1,115,968	136,192
13	5,425.0	Pass Only	Pass Only	Pass. Only	Pass. Only	Pass. Only	Pass. Only	(1,775)	(921)	(854) Notes
17	1,434.0	395,784	224,432	56.7%	54.6%	217,202	7,230	8,965,573	8,458,447	507,126
18	2,954.0	277,582	122,331	44.1%	43.6%	121,281	1,050	1,033,429	1,009,648	23,781
19	8,228.5	786,968	487,974	62.0%	59.9%	466,111	21,863	4,282,147	3,996,075	286,072
20	3,754.0	187,854	104,545	55.7%	54.4%	103,170	1,375	835,688	791,821	43,867
21	6,550.5	568,114	340,934	60.0%	60.5%	326,275	14,659	2,570,862	2,396,663	174,199
22	4,420.5	321,313	151,839	47.3%	67.9%	140,295	11,544	1,218,435	1,063,184	155,251
23	9,955.0	936,193	513,739	54.9%	59.3%	457,560	56,179	4,165,104	3,611,423	553,681
24	2,212.0	115,024	77,457	67.3%	66.3%	75,066	2,391	770,043	745,336	24,707
25	3,954.0	371,676	126,322	34.0%	32.3%	119,922	6,400	1,376,674	1,220,345	156,329
26	4,474.5	143,136	62,400	43.6%	40.6%	57,617	4,783	574,802	525,091	49,711
Minor Routes	77,339.0	8,216,239	4,417,381	53.8%	55.4%	4,251,841	165,540	63,576,123	59,631,583	3,944,540
Total	90,819.5	16,490,328	10,864,529	65.9%	66.9%	10,665,009	199,520	481,815,601	454,481,167	27,334,434

Obligation deferred (settled)

Total vehicle fare revenue

- 4,305,677

458,786,844

481,815,601

Note 1) Revenue arises from bike traffic and freight.

Note 2) Tariffs charged to customers on all routes were below price cap at March 31, 2024 and 2023.

Note 3) Indicates percentage of sailings departing within 10 minutes of scheduled departure for the Major and Minor Routes, and arriving within 10 minutes of scheduled arrival for the Northern Routes.

Note 4) Negative AEQ tariff revenue on Route 13 pertains to a discount provided for ferry travel on this route.

#### **Operations Summary Report**

#### Year Ended March 31, 2024

	K	L	М	N	ο	Р
Routes	Passengers Fiscal 2024	Passengers Fiscal 2023	Passenger Growth (K - L)	Passenger Tariff Revenue Fiscal 2024 Note 2	Passenger Tariff Revenue Fiscal 2023 Note 2	Passenger Tariff Revenue Growth (N - O)
1	6,355,282	5,963,647	391,635	\$ 102,640,600	\$ 93,031,789	9,608,811
2	3,105,386	3,119,186	(13,800)		47,903,042	1,295,931
3	2,701,296	2,570,733	130,563	14,165,626	13,232,017	933,609
30	2,088,227	1,961,657	126,570	31,535,971	29,602,713	1,933,258
Major Routes	14,250,191	13,615,223	634,968	197,541,170	183,769,561	13,771,609
10	45,508	43,691	1,817	5,263,031	5,078,011	185,020
11	52,514	48,680	3,834	1,801,270	1,605,133	196,137
28	6,338	6,087	251	726,426	705,355	21,071
Northern Routes	104,360	98,458	5,902	7,790,727	7,388,499	402,228
	,	,			, ,	
4	636,107	623,719	12,388	2,719,781	2,583,781	136,000
5	534,182	504,536	29,646	2,144,055	1,968,353	175,702
5 6	522,825	495,263	27,562	1,888,738	1,772,236	116,502
7	391,899	381,249	10,650	2,165,605	2,033,107	132,498
8	1,316,410	1,269,890	46,520	4,365,022	4,015,427	349,595
9	580,806	558,431	22,375	6,363,652	5,927,042	436,610
12	189,334	184,312	5,022	866,005	781,271	84,734
13	51,799	48,657	3,142	198,666	189,984	8,682
17	435,524	410,487	25,037	4,505,568	4,272,252	233,316
18	187,209	184,978	2,231	533,582	505,084	28,498
19	881,947	829,766	52,181	2,427,954	2,236,140	191,814
20	251,070	244,362	6,708	569,469	529,614	39,855
21	579,398	547,587	31,811	1,489,839	1,381,614	108,225
22	273,056	246,366	26,690	810,328	682,517	127,811
23	934,566	852,925	81,641	2,361,041	2,103,579	257,462
24	122,275	121,561	714	412,291	391,492	20,799
25	255,388	240,818	14,570	859,048	788,323	70,725
26	111,749	99,858	11,891	322,042	278,209	43,833
Minor Routes	8,255,544	7,844,765	410,779	35,002,686	32,440,025	2,562,661
Total	22,610,095	21,558,446	1,051,649	240,334,583	223,598,085	16,736,498
		Obligation defer	red (settled)		2,003,398	
		Total passenger	revenue	240,334,583	225,601,483	

% Sailir	ngs Within 10 Min.	(Note 3)
YE Fiscal 2022	YE Fiscal 2023	YE Fiscal 2024
84.3%	80.5%	72.3%
78.9%	73.4%	72.3%
74.6%	73.6%	66.8%
75.8%	75.6%	72.0%
78.8%	76.2%	70.9%
77.1%	73.6%	83.7%
86.7%	86.7%	88.6%
75.4%	69.2%	81.3%
79.0%	75.2%	83.9%
91.0%	92.5%	88.4%
73.8%	68.4%	69.1%
89.5%	86.8%	88.5%
86.5%	80.4%	85.0%
84.9%	76.2%	70.6%
75.2%	72.7%	69.6%
92.0%	85.9%	73.1%
99.7%	99.5%	99.8%
88.6%	91.1%	84.1%
91.4%	92.7%	90.5%
69.6%	87.7%	86.4%
65.9%	74.7%	72.3%
96.7%	97.2%	97.5%
97.8%	96.2%	92.8%
93.9%	90.4%	90.9%
80.9%	78.1%	74.3%
88.8%	87.3%	87.2%
97.8%	97.2%	98.1%
86.7%	86.5%	85.3%
85.6%	85.0%	83.3%

Total passenger revenue	240,334,583	225,601,483
Total vehicle and passenger revenue	722,150,184	684,388,327

# Temporary Service Disruptions Report

Year Ended March 31, 2024

#### **Cancelled Round Trips by Routes**

Performance Against CFSC Requirements – Annual Core Service Levels

#### Year Ended March 31, 2024

							Trips for Reaso Ferry Services										Cancellations of Re Round Trips for ot				
Grouping		Terminal 1	Terminal 2	Major Incident	Weather	Emerg. Response	Medical Emerg.	Regulatory Issue	Terminal / Dock Maint.	Terminal / Dock Mech. Failure	Vessel Maint.	Vessel Mech. Failure		Labour S Dispute	Safety (2)	otal	Community Traffic Event	Total	Regior	n Route	% of Annual Core Round Trips Cancelled
Major	1	Swartz Bay	Tsawwassen		4.0											4.0		4.(	Major	1	0.11%
	2	Horseshoe Bay	Departure Bay		5.0							0.5				5.5		5.6		2	0.20%
	3	Langdale	Horseshoe Bay																	3	
	30	Duke Point	Tsawwassen		4.0							29.0	)			33.0		33.0	)	30	1.39%
	Total				13.0							29.5				42.5		42.5		Total	0.37%
North	10	Port Hardy	Prince Rupert																North	10	
	11	Skidegate	Prince Rupert		5.0											5.0		5.0	)	11	2.85%
	28	Port Hardy	Bella Coola		2.0											2.0		2.0		28	2.23%
	Total	,			7.0											7.0		7.0		Total	1.87%
Minor	4	Fulford Harbour	Swartz Bay												2.0	2.0		2.0		4	0.07%
	5	Swartz Bay	Four SGIs		1.0			1.0		2.0		1.0	)		7.0	12.0		12.0	)	5	0.35%
	6	Crofton	Vesuvius Bay																	6	
	7	Earls Cove	Saltery Bay								3.0				9.0	12.0		12.0	)	7	0.44%
	8	Horseshoe Bay	Bowen Island		4.0				1.0							5.0		5.0	)	8	0.09%
	9	Tsawwassen	Long Harbour												3.0	3.0		3.0	)	9	0.36%
	12	Mill Bay	Brentwood Bay		4.0			3.0				1.0	)		73.0	81.0		81.0	)	12	2.51%
	13	Langdale	Gambier/Keats																	13	
	17	Little River	Powell River		10.0										9.0			19.0	)	17	1.39%
	18	Texada	Powell River		12.0			1.0	2.0			3.0			3.0	21.0		21.0	)	18	0.72%
	19	Nanaimo Harbour	Gabriola Island																	19	
	20	Chemainus	Thetis Island									1.0	)		2.0	3.0		3.0	)	20	0.08%
	21	Buckley Bay	Denman West																	21	
	22	Denman East	Hornby Island		9.0							4.0	)			13.0		13.0		22	0.32%
	23	Campbell River	Quadra Island		31.0											31.0		31.0		23	0.50%
	24	Quadra Island	Cortes Island		24.0			2.0				6.0				37.0		37.0		24	1.66%
	25	Port McNeill	Alert Bay		7.0			6.0		3.0		2.0			1.0			19.0		25	0.48%
	26	Skidegate	Alliford Bay		36.0											36.0		36.0		26	0.86%
	Total				138.0			13.0	3.0		3.0				114.0 2			294.0		Total	0.43%
Total					158.0			13.0	3.0	5.0	3.0	47.5	5		114.0 3	43.5		343.5	5 Total		0.43%

#### Notes:

(1) Route 13: Core service levels include some round trips that are deliverable only 'on demand.'

(2) Includes sailings that were cancelled due to not meeting Transport Canada minimum safe manning crewing levels.

#### **Cancelled & Extra Trips by Routes**

Performance Against Annual Core Service Levels

#### Year Ended March 31, 2014

Region	Route	Terminal 1	Terminal 2	Actual Round Trips	Round Trips Required (3)	Variance (Actual to Required)	Required Round Trips Cancelled	Contribution Agreement Round Trips (2)	Total Extra / Short Round Trips
Major	1	Swartz Bay	Tsawwassen	4,226.5	3,512.0	714.5	4.0		718.5
	2	Horseshoe Bay	Departure Bay	2,815.0	2,723.0	92.0	5.5		97.5
	3	Langdale	Horseshoe Bay	3,178.5	2,945.0	233.5	0.0		233.5
	30	Duke Point	Tsawwassen	2,849.5	2,379.0	470.5	33.0		503.5
	Total			13,069.5	12,254.0	815.5	42.5		858.0
North	10	Port Hardy	Prince Rupert	113.5	109.5	4.0	0.0	3.0	1.0
	11	Skidegate	Prince Rupert	197.5	175.5	22.0	5.0	2.0	25.0
	28	Port Hardy	Bella Coola	100.0	89.5	10.5	2.0		12.5
	Total			411.0	374.5	36.5	7.0	5.0	38.5
Minor	4	Fulford Harbour	Swartz Bay	3,058.0	3,013.0	45.0	2.0		47.0
	5	Swartz Bay	Four SGIs	3,518.0	3,477.0	41.0	12.0		53.0
	6	Crofton	Vesuvius Bay	4,760.5	4,683.0	77.5	0.0	63.0	14.5
	7	Earls Cove	Saltery Bay	2,882.0	2,750.0	132.0	12.0	144.0	0.0
	8	Horseshoe Bay	Bowen Island	5,592.5	5,466.5	126.0	5.0	106.0	25.0
	9	Tsawwassen	Long Harbour	1,024.0	832.0	192.0	3.0		195.0
	12	Mill Bay	Brentwood Bay	3,142.0	3,223.0	-81.0	81.0		0.0
	13	Langdale	Gambier/Keats	5,425.0	4,076.0	1,349.0	0.0		1,349.0
	17	Little River	Powell River	1,434.0	1,367.0	67.0	19.0	42.0	44.0
	18	Texada	Powell River	2,954.0	2,906.0	48.0	21.0	69.0	0.0
	19	Nanaimo Harbour	Gabriola Island	8,228.5	5,215.0	3,013.5	0.0	62.0	2,951.5
	20	Chemainus	Thetis Island	3,754.0	3,710.0	44.0	3.0		47.0
	21	Buckley Bay	Denman West	6,550.5	5,698.0	852.5	0.0	297.0	555.5
	22	Denman East	Hornby Island	4,420.5	4,068.0	352.5	13.0	297.0	68.5
	23	Campbell River	Quadra Island	9,955.0	6,260.0	3,695.0	31.0	10.0	3,716.0
	24	Quadra Island	Cortes Island	2,212.0	2,233.0	-21.0	37.0	16.0	0.0
	25	Port McNeill	Alert Bay	3,954.0	3,973.0	-19.0	19.0		0.0
	26	Skidegate	Alliford Bay	4,474.5	4,182.0	292.5	36.0	314.0	14.5
	Total			77,339.0	67,132.5	10,206.5	294.0	1,420.0	9,080.5
Total				90,819.5	79,761.0	11,058.5	343.5	1,425.0	9,977.0

#### Notes:

(1) In certain circumstances (e.g. vessel or dock breakdown, mechanical failure or maintenance) round trips may be provided by contracted service providers (e.g. water taxi, tug & barge, flights).

(2) Includes the discretionary sailings to be provided under Part D of Schedule "3" of the Contribution Agreement between BC Ferries and the Province dated November 11, 2020.

(3) For the Major Routes, the annual number of round trips required under the Coastal Ferry Services Contract includes minimums for each individual route as well as an aggregate total for the four routes (Route 1, 2, 3 and 30).

#### **Cancelled Round Trips by Routes**

For Cancellations of Minimum Required Round Trips for Reasons Specified in Schedule A, Section 2(a) of the Coastal Ferry Services Contract

#### Performance Against Annual Core Service Levels

#### Year Ended March 31, 2014

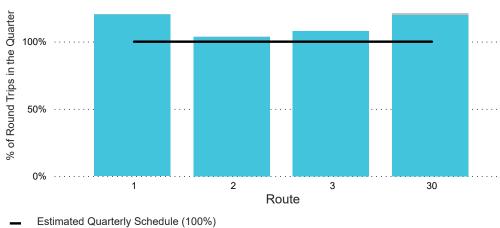
Region	Route	Route Description	Cumulative Days When Round Trips Missed Allowed 30 Days / Route	Highest Consecutive Days when Round Trips Missed Allowed 20 Days / Route
Major	1	Swartz Bay-Tsawwassen	4	1
	2	Horseshoe Bay-Departure Bay	6	1
	3	Langdale-Horseshoe Bay	0	0
	30	Duke Point-Tsawwassen	17	6
North	10	Port Hardy-Prince Rupert	0	0
	11	Skidegate-Prince Rupert	7	3
	28	Port Hardy-Bella Coola	4	2
Minor	4	Fulford Harbour-Swartz Bay	1	1
	5	Swartz Bay-Four SGIs	11	1
	6	Crofton-Vesuvius Bay	0	0
	7	Earls Cove-Saltery Bay	7	3
	8	Horseshoe Bay-Bowen Island	4	3
	9	Tsawwassen-Long Harbour	3	1
	12	Mill Bay-Brentwood Bay	17	2
	13	Langdale-Gambier/Keats	0	0
	17	Little River-Powell River	16	1
	18	Texada-Powell River	12	2
	19	Nanaimo Harbour-Gabriola Island	0	0
	20	Chemainus-Thetis Island	2	1
	21	Buckley Bay-Denman West	0	0
	22	Denman East-Hornby Island	9	1
	23	Campbell River-Quadra Island	6	2
	24	Quadra Island-Cortes Island	18	2
	25	Port McNeill-Alert Bay	8	1
	26	Skidegate-Alliford Bay	13	1

Cancellation of Required Round Trips for other Reasons

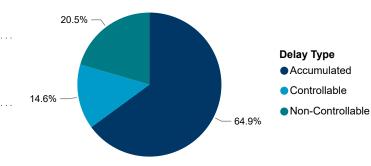
#### Major Routes – Year Ended March 31, 2014

Actual Round Trips

#### Round Trips Compared to Annual Core Service Levels



Reasons for Delays - Year End



**Controllable** = Under the control of the company (loading procedure, fuelling, etc.)

**Non-Controllable** = Out of the control of the company (bad weather, medical etc.)

**Accumulated** = Delays accumulated over the course of the day as a result of an earlier delay

Duration of Delays - Year End

Duration
 10-19 mins
 20-29 mins

30-59 mins
 60 mins or >

52.3%

21.4%

22.2%

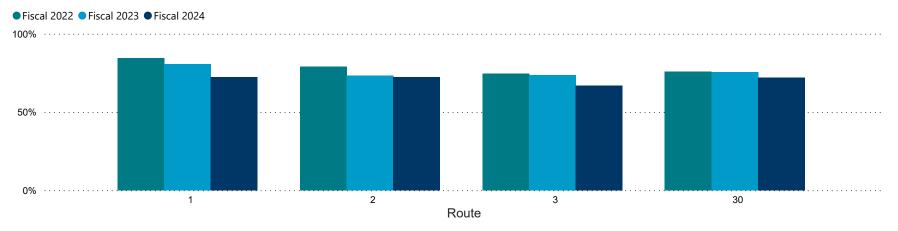
Route	Terminal 1	Terminal 2	Actual Round Trips	Core Round Trips Required	Variance (Actual to Required)	% Sailings Overloaded
1	Swartz Bay	Tsawwassen	4,226.5	3,512.0	714.5	58.9%
2	Horseshoe Bay	Departure Bay	2,815.0	2,723.0	92.0	36.6%
3	Langdale	Horseshoe Bay	3,178.5	2,945.0	233.5	32.3%
30	Duke Point	Tsawwassen	2,849.5	2,379.0	470.5	41.0%
Total			13,069.5	12,254.0	815.5	43.7%

Cancellation of Required Round Trips for Reasons Specified in Sch. A, Section 2(a) of CFSC

#### Notes:

(1) For the Major Routes, the annual number of round trips required under the Coastal Ferry Services Contract includes minimums for each individual route as well as an aggregate total for the four routes (Route 1, 2, 3 and 30).

(2) Route totals do not include required round trips cancelled, or adjustments to core service levels as a result of the Contribution Agreement with the Province.



#### On Time Performance - % That Sailed Within 10 Mins of Scheduled Departure - Year End

17

#### Northern Routes – Year Ended March 31, 2014





Estimated Quarterly Schedule (100%)

Actual Round Trips

Cancellation of Required Round Trips for Reasons Specified in Sch. A, Section 2(a) of CFSC 

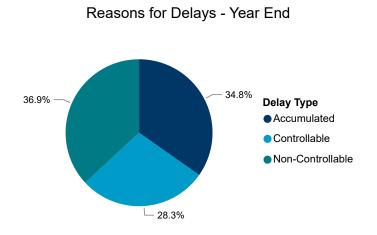
Cancellation of Required Round Trips for other Reasons

Estimated Quarterly Schedule plus Contribution Agreement (2)

Route	Terminal 1	Terminal 2	Actual Round Trips	Required Round Trips	Variance (Actual to Required)	% Sailings Overloaded
10	Port Hardy	Prince Rupert	113.5	109.5	4.0	0.4%
11	Skidegate	Prince Rupert	197.5	175.5	22.0	0.5%
28	Port Hardy	Bella Coola	100.0	89.5	10.5	0.0%
Total			411.0	374.5	36.5	0.2%

#### Notes:

(1) Northern Routes (10, 11 & 28): Delays based on scheduled arrival time. (2) Includes the discretionary sailings to be provided under Part D of Schedule "3" of the Contribution Agreement between BC Ferries and the Province dated November 11, 2020.

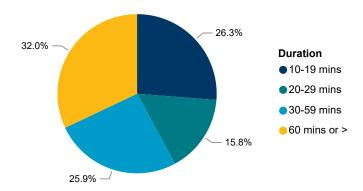


Controllable = Under the control of the company (loading procedure, fuelling, etc.)

Non-Controllable = Out of the control of the company (bad weather, medical etc.)

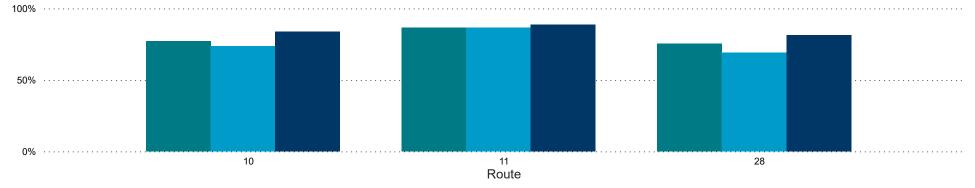
Accumulated = Delays accumulated over the course of the day as a result of an earlier delay





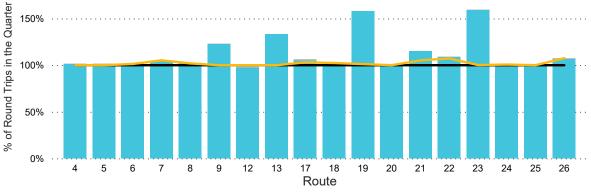


#### ● Fiscal 2022 ● Fiscal 2023 ● Fiscal 2024



#### Minor Routes - Year Ended March 31, 2014

#### Round Trips Compared to Annual Core Service Levels



Estimated Quarterly Schedule (100%)

Actual Round Trips

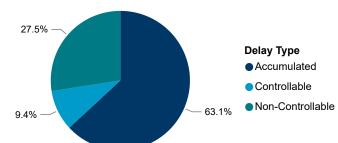
Cancellation of Required Round Trips for Reasons Specified in Sch. A, Section 2(a) of CFSC

Cancellation of Required Round Trips for other Reasons

Estimated Quarterly Schedule plus Contribution Agreement (3)

Route	Terminal 1	Terminal 2	Actual Round Trips	Required Round Trips	Variance (Actual to Required)	% Sailings Overloaded
4	Fulford Harbour	Swartz Bay	3,058.0	3,013.0	45.0	13.3%
5	Swartz Bay	Four SGIs	3,518.0	3,477.0	41.0	3.0%
6	Crofton	Vesuvius Bay	4,760.5	4,683.0	77.5	5.2%
7	Earls Cove	Saltery Bay	2,882.0	2,750.0	132.0	3.3%
8	Horseshoe Bay	Bowen Island	5,592.5	5,466.5	126.0	13.7%
9	Tsawwassen	Long Harbour	1,024.0	832.0	192.0	6.9%
12	Mill Bay	Brentwood Bay	3,142.0	3,223.0	-81.0	2.3%
13	Langdale	Gambier/Keats	5,425.0	4,076.0	1,349.0	
17	Little River	Powell River	1,434.0	1,367.0	67.0	5.3%
18	Texada	Powell River	2,954.0	2,906.0	48.0	2.0%
19	Nanaimo Harbour	Gabriola Island	8,228.5	5,215.0	3,013.5	15.5%
20	Chemainus	Thetis Island	3,754.0	3,710.0	44.0	5.1%
21	Buckley Bay	Denman West	6,550.5	5,698.0	852.5	14.0%
22	Denman East	Hornby Island	4,420.5	4,068.0	352.5	3.0%
23	Campbell River	Quadra Island	9,955.0	6,260.0	3,695.0	12.1%
24	Quadra Island	Cortes Island	2,212.0	2,233.0	-21.0	12.0%
25	Port McNeill	Alert Bay	3,954.0	3,973.0	-19.0	0.6%
26	Skidegate	Alliford Bay	4,474.5	4,182.0	292.5	4.3%
Total			77,339.0	67,132.5	10,206.5	8.2%



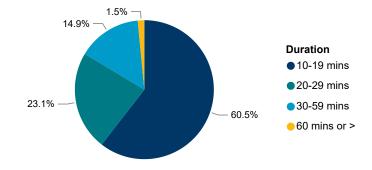


**Controllable** = Under the control of the company (loading procedure, fuelling, etc.)

**Non-Controllable** = Out of the control of the company (bad weather, medical etc.)

**Accumulated** = Delays accumulated over the course of the day as a result of an earlier delay





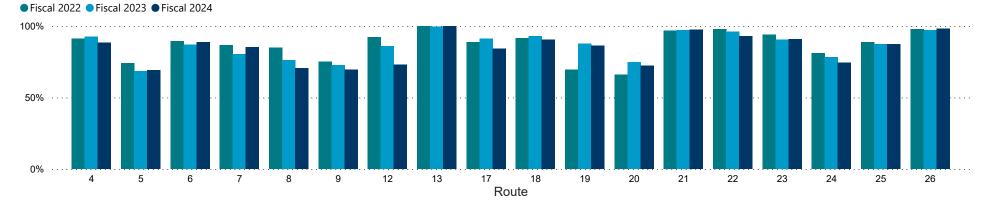
#### Notes:

(1) Route 13: Core service levels include some round trips that are deliverable only 'on demand.'

(2) Route 13: 9 Sailings Overloaded is not applicable because the route is passenger only.

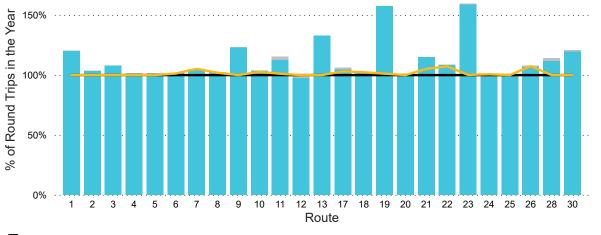
(3) Includes the discretionary sailings to be provided under Part D of Schedule "3" of the Contribution Agreement between BC Ferries and the Province dated November 11, 2020.

On Time Performance - % That Sailed Within 10 Mins of Scheduled Departure - Year End



#### All Routes – Year Ended March 31, 2014

#### Round Trips Compared to Annual Core Service Levels



Core Round Trips Required (100%)

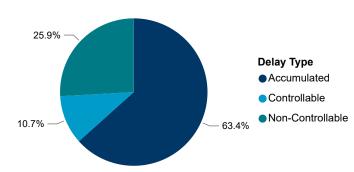
Actual Round Trips

Cancellation of Required Round Trips for Reasons Specified in Sch. A, Section 2(a) of CFSC

Cancellation of Required Round Trips for other Reasons

Annual Core Service Levels plus Contribution Agreement (4)

2         Horseshoe Bay         Departure Bay         2,815.0         2,723.0         92.0         36.6           3         Langdale         Horseshoe Bay         3,178.5         2,945.0         233.5         32.3           4         Fulford Harbour         Swartz Bay         3,058.0         3,013.0         45.0         13.3           5         Swartz Bay         Four SGIs         3,518.0         3,477.0         41.0         3.0           6         Crofton         Vesuvius Bay         4,760.5         4,683.0         77.5         5.2           7         Earls Cove         Saltery Bay         2,882.0         2,750.0         132.0         3.3           8         Horseshoe Bay         Bowen Island         5,592.5         5,466.5         126.0         13.3           9         Tsawwassen         Long Harbour         1,024.0         832.0         192.0         6.5           10         Port Hardy         Prince Rupert         113.5         109.5         4.0         0.4           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.	Route	Terminal 1	Terminal 2	Actual Round Trips	Core Round Trips Required	Variance (Actual to Required)	% Sailings Overloaded
3         Langdale         Horseshoe Bay         3,178.5         2,945.0         233.5         32.3           4         Fulford Harbour         Swartz Bay         3,058.0         3,013.0         45.0         13.3           5         Swartz Bay         Four SGIs         3,518.0         3,477.0         41.0         3.0           6         Crofton         Vesuvius Bay         4,760.5         4,683.0         77.5         5.2           7         Earls Cove         Saltery Bay         2,882.0         2,750.0         132.0         3.3           8         Horseshoe Bay         Bowen Island         5,592.5         5,466.5         126.0         13.7           9         Tsawwassen         Long Harbour         1,024.0         832.0         192.0         6.5           10         Port Hardy         Prince Rupert         197.5         175.5         22.0         0.5           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0	1	Swartz Bay	Tsawwassen	4,226.5	3,512.0	714.5	58.9%
4         Fulford Harbour         Swartz Bay         3,058.0         3,013.0         45.0         13.3           5         Swartz Bay         Four SGIs         3,518.0         3,477.0         41.0         3.0           6         Crofton         Vesuvius Bay         4,760.5         4,683.0         77.5         5.2           7         Earls Cove         Saltery Bay         2,882.0         2,750.0         132.0         3.3           8         Horseshoe Bay         Bowen Island         5,592.5         5,466.5         126.0         13.7           9         Tsawwassen         Long Harbour         1,024.0         832.0         192.0         6.5           10         Port Hardy         Prince Rupert         113.5         109.5         4.0         0.4           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0         2.0           14         River         Powell River         2,954.0         2,906.0         48.0	2	Horseshoe Bay	Departure Bay	2,815.0	2,723.0	92.0	36.6%
5         Swartz Bay         Four SGIs         3,518.0         3,477.0         41.0         3.0           6         Crofton         Vesuvius Bay         4,760.5         4,683.0         77.5         5.2           7         Earls Cove         Saltery Bay         2,882.0         2,750.0         132.0         3.3           8         Horseshoe Bay         Bowen Island         5,592.5         5,466.5         126.0         13.7           9         Tsawwassen         Long Harbour         1,024.0         832.0         192.0         6.5           10         Port Hardy         Prince Rupert         113.5         109.5         4.0         0.4           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.5           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0           17         Little River         Powell River         2,954.0         2,906.0         48.0         2.0           18         Texada         Powell River         2,954.0         3,710.0         44.0         5.7	3	Langdale	Horseshoe Bay	3,178.5	2,945.0	233.5	32.3%
6         Crofton         Vesuvius Bay         4,760.5         4,683.0         77.5         5.2           7         Earls Cove         Saltery Bay         2,882.0         2,750.0         132.0         3.3           8         Horseshoe Bay         Bowen Island         5,592.5         5,466.5         126.0         13.7           9         Tsawwassen         Long Harbour         1,024.0         832.0         192.0         6.5           10         Port Hardy         Prince Rupert         113.5         109.5         4.0         0.4           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0         1.3           17         Little River         Powell River         2,954.0         2,906.0         48.0         2.0           18         Texada         Powell River         2,954.0         3,013.5         15.5         3.0           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0 </td <td>4</td> <td>Fulford Harbour</td> <td>Swartz Bay</td> <td>3,058.0</td> <td>3,013.0</td> <td>45.0</td> <td>13.3%</td>	4	Fulford Harbour	Swartz Bay	3,058.0	3,013.0	45.0	13.3%
7         Earls Cove         Saltery Bay         2,882.0         2,750.0         132.0         33.3           8         Horseshoe Bay         Bowen Island         5,592.5         5,466.5         126.0         13.7           9         Tsawwassen         Long Harbour         1,024.0         832.0         192.0         6.9           10         Port Hardy         Prince Rupert         113.5         109.5         4.0         0.4           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0         2.6           17         Little River         Powell River         1,434.0         1,367.0         67.0         5.3           18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0	5	Swartz Bay	Four SGIs	3,518.0	3,477.0	41.0	3.0%
8         Horseshoe Bay         Bowen Island         5,592.5         5,466.5         126.0         13.7           9         Tsawwassen         Long Harbour         1,024.0         832.0         192.0         6.5           10         Port Hardy         Prince Rupert         113.5         109.5         4.0         0.4           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0         1           17         Little River         Powell River         1,434.0         1,367.0         67.0         5.3           18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0	6	Crofton	Vesuvius Bay	4,760.5	4,683.0	77.5	5.2%
9         Tsawwassen         Long Harbour         1,024.0         832.0         192.0         6.9           10         Port Hardy         Prince Rupert         113.5         109.5         4.0         0.4           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0         1           17         Little River         Powell River         1,434.0         1,367.0         67.0         5.3           18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         352.5         3.0           22         Denman East         Hornby Island         4,420.5         4,068.0	7	Earls Cove	Saltery Bay	2,882.0	2,750.0	132.0	3.3%
10         Port Hardy         Prince Rupert         113.5         109.5         4.0         0.4           11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0           17         Little River         Powell River         1,434.0         1,367.0         67.0         5.3           18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         2,212.0         2,233.0         -2	8	Horseshoe Bay	Bowen Island	5,592.5	5,466.5	126.0	13.7%
11         Skidegate         Prince Rupert         197.5         175.5         22.0         0.5           12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0           17         Little River         Powell River         1,434.0         1,367.0         67.0         5.3           18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         0,955.0         6,260.0         3,695.0         12.7           24         Quadra Island         Cortes Island         2,212.0         2,233.0	9	Tsawwassen	Long Harbour	1,024.0	832.0	192.0	6.9%
12         Mill Bay         Brentwood Bay         3,142.0         3,223.0         -81.0         2.3           13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0           17         Little River         Powell River         1,434.0         1,367.0         67.0         5.3           18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         0,955.0         6,260.0         3,695.0         12.7           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0 <td>10</td> <td>Port Hardy</td> <td>Prince Rupert</td> <td>113.5</td> <td>109.5</td> <td>4.0</td> <td>0.4%</td>	10	Port Hardy	Prince Rupert	113.5	109.5	4.0	0.4%
13         Langdale         Gambier/Keats         5,425.0         4,076.0         1,349.0           17         Little River         Powell River         1,434.0         1,367.0         67.0         5.3           18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         9,955.0         6,260.0         3,695.0         12.7           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.6           26         Skidegate         Alliford Bay         4,474.5         4,182.0 <td>11</td> <td>Skidegate</td> <td>Prince Rupert</td> <td>197.5</td> <td>175.5</td> <td>22.0</td> <td>0.5%</td>	11	Skidegate	Prince Rupert	197.5	175.5	22.0	0.5%
17         Little River         Powell River         1,434.0         1,367.0         67.0         5.3           18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         9,955.0         6,260.0         3,695.0         12.7           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.6           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0	12	Mill Bay	Brentwood Bay	3,142.0	3,223.0	-81.0	2.3%
18         Texada         Powell River         2,954.0         2,906.0         48.0         2.0           19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         9,955.0         6,260.0         3,695.0         12.7           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.0           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5	13	Langdale	Gambier/Keats	5,425.0	4,076.0	1,349.0	
19         Nanaimo Harbour         Gabriola Island         8,228.5         5,215.0         3,013.5         15.5           20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         9,955.0         6,260.0         3,695.0         12.7           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.6           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         41.0	17	Little River	Powell River	1,434.0	1,367.0	67.0	5.3%
20         Chemainus         Thetis Island         3,754.0         3,710.0         44.0         5.7           21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         9,955.0         6,260.0         3,695.0         12.7           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.6           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         41.0	18	Texada	Powell River	2,954.0	2,906.0	48.0	2.0%
21         Buckley Bay         Denman West         6,550.5         5,698.0         852.5         14.0           22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         9,955.0         6,260.0         3,695.0         12.1           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.6           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         41.0	19	Nanaimo Harbour	Gabriola Island	8,228.5	5,215.0	3,013.5	15.5%
22         Denman East         Hornby Island         4,420.5         4,068.0         352.5         3.0           23         Campbell River         Quadra Island         9,955.0         6,260.0         3,695.0         12.1           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.6           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         41.0	20	Chemainus	Thetis Island	3,754.0	3,710.0	44.0	5.1%
23         Campbell River         Quadra Island         9,955.0         6,260.0         3,695.0         12.1           24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.6           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         41.0	21	Buckley Bay	Denman West	6,550.5	5,698.0	852.5	14.0%
24         Quadra Island         Cortes Island         2,212.0         2,233.0         -21.0         12.0           25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.0           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         41.0	22	Denman East	Hornby Island	4,420.5	4,068.0	352.5	3.0%
25         Port McNeill         Alert Bay         3,954.0         3,973.0         -19.0         0.6           26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.6           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         41.0	23	Campbell River	Quadra Island	9,955.0	6,260.0	3,695.0	12.1%
26         Skidegate         Alliford Bay         4,474.5         4,182.0         292.5         4.3           28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         410.0	24	Quadra Island	Cortes Island	2,212.0	2,233.0	-21.0	12.0%
28         Port Hardy         Bella Coola         100.0         89.5         10.5         0.0           30         Duke Point         Tsawwassen         2,849.5         2,379.0         470.5         41.0	25	Port McNeill	Alert Bay	3,954.0	3,973.0	-19.0	0.6%
30 Duke Point Tsawwassen 2,849.5 2,379.0 470.5 41.0	26	Skidegate	Alliford Bay	4,474.5	4,182.0	292.5	4.3%
	28	Port Hardy	Bella Coola	100.0	89.5	10.5	0.0%
	30	Duke Point	Tsawwassen	2,849.5	2,379.0	470.5	41.0%
Iotal 90,819.5 /9,761.0 11,058.5 13.1	Total			90,819.5	79,761.0	11,058.5	13.1%



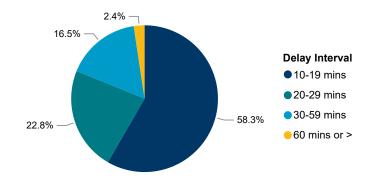
Reasons for Delays - Year End

**Controllable** = Under the control of the company (loading procedure, fuelling, etc.)

**Non-Controllable** = Out of the control of the company (bad weather, medical etc.)

**Accumulated** = Delays accumulated over the course of the day as a result of an earlier delay

Duration of Delays - Year End



On Time Performance - Year End

Region	Fiscal 2022	Fiscal 2023	Fiscal 2024
Major	78.8%	76.2%	70.9%
North	79.0%	75.2%	83.9%
Minor	86.7%	86.5%	85.3%
Total	85.6%	85.0%	83.3%

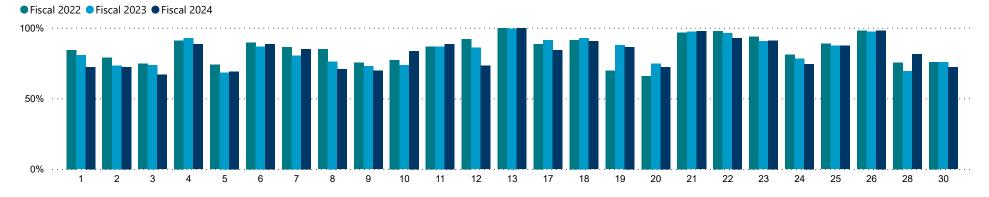
#### Notes:

(1) Northern Routes (10, 11 & 28): Delays based on scheduled arrival time.
(2) Route 13: Core service levels include some round trips that are deliverable only 'on demand.'

(3) Route 13: % Sailings Overloaded is not applicable because the route is passenger only.

(4) Includes the discretionary sailings to be provided under Part D of Schedule "3" of the Contribution Agreement between BC Ferries and the

#### On Time Performance - % That Sailed Within 10 Mins of Scheduled Departure (1) - Year End



Fiscal 2024 Annual Report to the British Columbia Ferries Commissioner

# **Route Financial Report**

## Year Ended March 31, 2024

	Corpora	te Total	Major	Routes	Norther	n Routes	Minor	Routes	Unregulat	ed Routes
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Tariff Revenue	722,150	678,079	604,412	567,954	19,160	18,053	98,578	92,072	-	-
Ancillary Revenue	84,580	75,755	72,814	65,548	5,385	5,090	6,381	5,117	-	-
Social Program Fees	13,511	12,182	6,559	5,758	1,184	1,094	5,768	5,330	-	-
Contracted Routes Fee	3,665	3,481	-	-	-	· -	-	· -	3,665	3,481
Total Operating Revenue	823,906	769,497	683,785	639,260	25,729	24,237	110,727	102,519	3,665	3,481
Total Operating Expenses	880,108	776,567	575,038	495,974	67,231	65,160	234,179	211,947	3,660	3,486
Earnings (Loss) from Operations	(56,202)	(7,070)	108,747	143,286	(41,502)	(40,923)	(123,452)	(109,428)	5	(5)
Depreciation and Amortization	(187,071)	(181,375)	(104,024)	(101,383)	(16,732)	(16,534)	(66,315)	(63,458)	-	-
Net Financing Expense	(39,001)	(51,338)	(16,990)	(22,105)	(4,585)	(5,944)	(17,426)	(23,289)	-	-
Cost of Capital	(226,072)	(232,713)	(121,014)	(123,488)	(21,317)	(22,478)	(83,741)	(86,747)	-	-
(Loss) Gain on Disposal and Impairment										
of Capital Assets	(15,092)	(1,811)	(12,559)	(1,391)	(514)	(53)	(2,019)	(367)	-	-
Route Earnings (Loss) Before Ferry Service Fees,										
Safe Restart Funding & Federal Contract	(297,366)	(241,594)	(24,826)	18,407	(63,333)	(63,454)	(209,212)	(196,542)	5	(5)
Ferry Transportation Fees	195,379	195,379	16,932	15,374	51,606	52,291	126,841	127,714	-	-
Safe Restart Funding	0	10,194	-	8,382	0	342	0	1,470	-	-
Federal-Provincial Subsidy Agreement	35,638	33,344	-	-	10,649	9,964	24,989	23,380	-	-
Net Regulatory Earnings (Loss)	(66,349)	(2,677)	(7,894)	42,163	(1,078)	(857)	(57,382)	(43,978)	5	(5)
Items Included in Net Regulatory Earnings (Loss) not Permitted Under IFRS										
Fuel Costs (over) under Set Price	(20,677)	(33,253)	(13,897)	(22,936)	(2,259)	(2,863)	(4,521)	(7,454)	-	-
Fuel Surcharges Collected	28,588	18,133	23,431	15,054	865	392	4,292	2,687	-	-
Fuel Price Risk Recoveries Receivable from the Province	1,656	2,275	_	_	1,656	2,275	-	-	-	-
Tariffs in Excess of Price Cap	-	6,309	-	5,309	-	147	-	853	-	-
Deferred Fare Increase Relief	9,000	(2,194)	7,549	(1,672)	250	(120)	1,201	(402)	-	-
Deferred Carbon Reduction Investment Account	16,397	9,565	12,398	7,472	412	-	3,587	2,093	-	-
Net IFRS Earnings (Loss)	(31,385)	(1,842)	21,587	45,390	(154)	(1,026)	(52,823)	(46,201)	5	(5)

Effective April 1, 2020, the Coastal Ferry Services Contract (the "Contract") was amended for Performance Term 5 ("PT5",) formalizing ferry transportation fees for the four-year term which commenced April 1, 2020 and ended March 31, 2024. The maximum annual ferry transportation fee is \$194 million which includes \$30 million to reflect a notional amount for the Senior Discounts. For the purposes of annual route statements, the cost of the Seniors Discounts is applied to all Designated Routes based on actual usage of the discounts on each route. The unused portion of the notional amount is allocated to Designated Routes based on the same proportion of the annual ferry transportation fee received by each route.

The Commissioner has authorized the use of deferred fuel cost accounts whereby differences between actual fuel costs and approved fuel costs used to develop regulated price caps are deferred for settlement in future tariffs. Also as authorized by the Commissioner, the Company collects fuel surcharges or provides fuel rebates which are applied against deferred fuel cost account balances.

Included in the Fuel Surcharge in the above statement are fuel surcharges applied against tariffs paid by the Province on behalf of customers travelling under Social Programs.

During the year ended March 31, 2024, the Province paid \$1.7 million (March 31, 2023: \$2.3 million) for fuel price recovery on the Northern Routes.

The Commissioner approved the creation of a Carbon Reduction Investment Account ("CRIA",) which is funded through the sale of carbon credits earned through activities such as purchase of natural gas and use of Liquefied Natural Gas ("LNG") and electrification usage. Within IFRS earnings, proceeds from sale of carbon credits are allocated and recorded to each Route where LNG and vessel shore power was consumed. Under regulatory reporting, BC Ferries deferred the net revenue from the sale of carbon credits and reported the proceeds in the CRIA. The CRIA will be used to partially fund further corporate infrastructure investments identified in its Clean Futures plan and progress greenhouse gases emission projects.

	01-Tsawwasse	n - Swartz Bay	02-Horseshoe	Bay - Nanaimo	03-Horseshoe	Bay - Langdale	30-Nanaimo - Ts	awwassen	Major	Routes
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Tariff Revenue Ancillary Revenue Social Program Fees Contracted Routes Fee	286,121 34,541 1,956 0	265,325 30,508 1,684 0	140,581 17,131 1,844 0	136,967 16,174 1,652 0	50,089 7,965 2,002 0	47,938 7,230 1,772 0	127,621 13,177 757 0	117,724 11,636 650 0	604,412 72,814 6,559 0	567,954 65,548 5,758 0
Total Operating Revenue	322,618	297,517	159,556	154,793	60,056	56,940	141,555	130,010	683,785	639,260
Total Operating Expenses	231,274	191,227	138,404	126,457	69,216	61,145	136,144	117,145	575,038	495,974
Earnings (Loss) from Operations	91,344	106,290	21,152	28,336	(9,160)	(4,205)	5,411	12,865	108,747	143,286
Depreciation and Amortization Net Financing Expense Cost of Capital	(47,905) (8,352) (56,257)	(46,866) (10,815) (57,681)	(23,450) (2,594) <b>(26,044)</b>	(22,848) (3,312) (26,160)	(10,896) (1,494) (12,390)	(11,084) (2,007) (13,091)	(21,773) (4,550) (26,323)	(20,585) (5,971) <b>(26,556)</b>	(104,024) (16,990) (121,014)	(101,383) (22,105) (123,488)
Cost of Capital	(50,257)	(57,081)	(26,044)	(20,100)	(12,390)	(13,091)	(20,323)	(20,550)	(121,014)	(123,488)
(Loss) Gain on Disposal and Impairment of Capital Assets	(5,926)	(647)	(2,931)	(337)	(1,103)	(124)	(2,599)	(283)	(12,559)	(1,391)
Route Earnings (Loss) Before Ferry Service Fees,										
Safe Restart Funding & Federal Contract	29,161	47,962	(7,823)	1,839	(22,653)	(17,420)	(23,511)	(13,974)	(24,826)	18,407
Ferry Transportation Fees Safe Restart Funding Federal-Provincial Subsidy Agreement	6,895 - -	6,275 3,857 -	4,546 - -	4,191 2,099 -	1,996 - -	1,804 720 -	3,495 - -	3,104 1,706 -	16,932 - -	15,374 8,382 -
Net Regulatory Earnings (Loss)	36,056	58,094	(3,277)	8,129	(20,657)	(14,896)	(20,016)	(9,164)	(7,894)	42,163
Items Included in Net Regulatory Earnings (Loss) not Permitted Under IFRS Fuel Costs (over) under Set Price Fuel Surcharges Collected	(4,821) 11,105	(11,270) 7,076	(3,324) 5,421	(4,524) 3,576	(1,497) 1,938	(1,895) 1,255	(4,255) 4,967	(5,247) 3,147	(13,897) 23,431	(22,936) 15,054
Fuel Price Risk Recoveries Receivable from the Province Tariffs in Excess of Price Cap Deferred Fare Increase Relief Deferred Carbon Reduction Investment Account	- 3,577 10,180	- 2,514 (678) 7,472	- 1,919 1,127	1,268 (393) -	- - 626 427	453 (164)	- - 1,427 664	1,074 (437)	- 7,549 12,398	- 5,309 (1,672) 7,472
Net IFRS Earnings (Loss)	56,097	63,208	1,866	8,056	(19,163)	(15,247)	(17,213)	(10,627)	21,587	45,390

Effective April 1, 2020, the Contract was amended for PT5, formalizing ferry transportation fees for the four-year term which commenced April 1, 2020 and ended March 31, 2024. The maximum annual ferry transportation fee is \$194 million which includes \$330 million to reflect a notional amount for the Senior Discounts. For the purposes of annual route statements, the cost of the Seniors Discounts is applied to all Designated Routes based on actual usage of the discounts on each route. The unused portion of the notional amount is allocated to Designated Routes based on the same proportion of the annual ferry transportation fee received by each route.

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Included in the Fuel Surcharge in the above statement are fuel surcharges applied against tariffs paid by the Province on behalf of customers travelling under Social Programs.

During the year ended March 31, 2024, the Province paid \$1.7 million (March 31, 2023: \$2.3 million) for fuel price recovery on the Northern Routes.

The Commissioner approved the creation of a CRIA, which is funded through the sale of carbon credits earned through activities such as purchase of natural gas and use of LNG and electrification usage. Within IFRS earnings, proceeds from sale of carbon credits are allocated and recorded to each Route where LNG and vessel shore power was consumed. Under regulatory reporting, BC Ferries deferred the net revenue from the sale of carbon credits and progress areenhouse gases emission projects.

	10-Bear Cove - Bella Bella - Prince Rupert		11-Prince Rup	11-Prince Rupert - Skidegate 28-		28-Port Hardy - Bella Coola		Routes
	2024	2023	2024	2023	2024	2023	2024	2023
Tariff Revenue Ancillary Revenue Social Program Fees Contracted Routes Fee	11,241 2,972 369	10,894 2,846 342	6,487 2,321 810	5,738 2,115 748	1,432 92 5	1,421 129 4	19,160 5,385 1,184	18,053 5,090 1,094
Total Operating Revenue	14,582	14,082	9,618	8,601	1,529	1,554	25,729	24,237
Total Operating Expenses	31,334	30,596	24,934	23,668	10,963	10,896	67,231	65,160
Earnings (Loss) from Operations	(16,752)	(16,514)	(15,316)	(15,067)	(9,434)	(9,342)	(41,502)	(40,923)
Depreciation and Amortization Net Financing Expense Cost of Capital	(6,571) (2,110) (8,681)	(6,543) (2,713) <b>(9,256)</b>	(4,997) (1,335) (6,332)	(4,992) (1,778) (6,770)	(5,164) (1,140) (6,304)	(4,999) (1,453) <b>(6,452)</b>	(16,732) (4,585) (21,317)	(16,534) (5,944) <b>(22,478)</b>
(Loss) Gain on Disposal and Impairment of Capital Assets	(305)	(31)	(177)	(19)	(32)	(3)	(514)	(53)
Route Earnings (Loss) Before Ferry Service Fees, Safe Restart Funding & Federal Contract	(25,738)	(25,801)	(21,825)	(21,856)	(15,770)	(15,797)	(63,333)	(63,454)
Ferry Transportation Fees Safe Restart Funding Federal-Provincial Subsidy Agreement	28,919 0 5,923	29,292 208 5,542	18,622 0 3,879	18,874 101 3,630	4,065 0 847	4,125 33 792	51,606 0 10,649	52,291 342 9,964
Net Regulatory Earnings (Loss)	9,104	9,241	676	749	(10,858)	(10,847)	(1,078)	(857)
Items Included in Net Regulatory Earnings (Loss) not Permitted Under IFRS Fuel Costs (over) under Set Price Fuel Surcharges Collected Fuel Price Risk Recoveries Receivable from the Province Tariffs in Excess of Price Cap Deferred Fare Increase Relief Deferred Carbon Reduction Investment Account	(1,238) 488 909 - 145 114	(1,610) 219 1,280 92 (80)	(872) 320 640 - 80 298	(1,045) 153 830 50 (30)	(149) 57 107 - 25	(208) 20 165 5 (10)	(2,259) 865 1,656 - 250 412	(2,863) 392 2,275 147 (120)
Net IFRS Earnings (Loss)	9,522	9,142	1,142	707	(10,818)	(10,875)	(154)	(1,026)

Effective April 1, 2020, the Contract was amended for PT5, formalizing ferry transportation fees for the four-year term which commenced April 1, 2020 and ended March 31, 2024. The maximum annual ferry transportation fee is \$194 million which includes \$30 million to reflect a notional amount for the Senior Discounts. For the purposes of annual route statements, the cost of the Seniors Discounts is applied to all Designated Routes based on actual usage of the discounts on each route. The unused portion of the same proportion of the annual ferry transportation fee received by each route.

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	04-Swartz B Hart		05-Swartz Bay	- Gulf Islands	06-Vesuvius	Bay - Crofton	07-Saltery Ba	y - Earls Cove	08-Horsesho Co	e Bay - Snug ve
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Tariff Revenue Ancillary Revenue Social Program Fees Contracted Routes Fee <b>Total Operating Revenue</b>	7,118 268 437 0 <b>7,823</b>	6,807 250 401 0 <b>7,458</b>	6,651 1,093 542 0 <b>8,286</b>	6,156 628 504 0 <b>7,288</b>	5,899 13 344 0 <b>6,256</b>	5,540 9 292 0 <b>5,841</b>	7,716 421 271 0 <b>8,408</b>	7,356 397 256 0 <b>8,009</b>	11,371 559 840 0 <b>12,770</b>	10,756 473 804 0 <b>12,033</b>
Total Operating Expenses	14,360	12,817	32,129	28,469	8,428	9,722	18,419	19,555	20,043	19,314
Earnings (Loss) from Operations	(6,537)	(5,359)	(23,843)	(21,181)	(2,172)	(3,881)	(10,011)	(11,546)	(7,273)	(7,281)
Depreciation and Amortization Net Financing Expense Cost of Capital	(3,505) (645) <b>(4,150)</b>	(3,386) (868) <b>(4,254)</b>	(8,134) (2,148) <b>(10,282)</b>	(9,488) (3,808) (13,296)	(2,581) (226) (2,807)	(2,840) (300) (3,140)	(3,619) (797) <b>(4,416)</b>	(3,024) (966) <b>(3,990)</b>	(3,925) (625) <b>(4,550)</b>	(4,319) (883) ( <b>5,202)</b>
(Loss) Gain on Disposal and Impairment of Capital Assets	(153)	(16)	(152)	(16)	(115)	(13)	(154)	(17)	(234)	(26)
Route Earnings (Loss) Before Ferry Service Fees, Safe Restart Funding & Federal Contract	(10,840)	(9,629)	(34,277)	(34,493)	(5,094)	(7,034)	(14,581)	(15,553)	(12,057)	(12,509)
Ferry Transportation Fees Safe Restart Funding Federal-Provincial Subsidy Agreement	7,197 0 1,418	7,249 101 1,327	19,381 0 3,946	19,586 97 3,692	2,779 0 493	2,774 86 461	12,960 0 2,595	13,113 117 2,428	8,398 0 1,607	8,455 165 1,504
Net Regulatory Earnings (Loss)	(2,225)	(952)	(10,950)	(11,118)	(1,822)	(3,713)	974	105	(2,052)	(2,385)
Items Included in Net Regulatory Earnings (Loss) not Permitted Under IFRS Fuel Costs (over) under Set Price Fuel Surcharges Collected Fuel Price Risk Recoveries Receivable from the Province Tariffs in Excess of Price Cap Deferred Fare Increase Relief Deferred Carbon Reduction Investment Account	(340) 322 - 95 271	(393) 207 - 67 (17) -	(898) 302 - - 79 493	(1,662) 193 - 58 (27) 77	(116) 263 - - 70 -	(166) 162 - 54 (23) -	(526) 330 - - 92 -	(695) 213 - 66 (35) -	(511) 481 - - 140 52	(646) 313 - 103 (41)
Net IFRS Earnings (Loss)	(1,877)	(1,088)	(10,974)	(12,479)	(1,605)	(3,686)	870	(346)	(1,890)	(2,656)

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	09-Tsawwa Isla	issen - Gulf nds	12-Mill Bay	Brentwood	13-Langdal Island - Ke		17-Comox -	Powell River	18-Texada Is Riv	land - Powell ver
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Tariff Revenue Ancillary Revenue Social Program Fees Contracted Routes Fee <b>Total Operating Revenue</b>	17,426 2,358 205 0 <b>19,989</b>	16,382 1,983 177 0 <b>18,542</b>	2,118 6 7 0 <b>2,131</b>	1,898 0 6 0 <b>1,904</b>	197 22 5 0 <b>224</b>	189 20 4 0 <b>213</b>	13,471 1,446 1,074 0 <b>15,991</b>	12,731 1,163 1,060 0 <b>14,954</b>	1,567 29 166 0 <b>1,762</b>	1,515 20 162 0 <b>1,697</b>
Total Operating Expenses	28,620	23,634	3,502	3,375	786	725	21,833	18,126	7,659	8,375
Earnings (Loss) from Operations	(8,631)	(5,092)	(1,371)	(1,471)	(562)	(512)	(5,842)	(3,172)	(5,897)	(6,678)
Depreciation and Amortization Net Financing Expense Cost of Capital	(9,019) (2,568) (11,587)	(7,579) (2,947) <b>(10,526)</b>	(646) (51) (697)	(1,018) (85) (1,103)	(10) 0 (10)	(10) 0 (10)	(6,748) (2,051) <b>(8,799)</b>	(5,223) (2,230) (7,453)	(2,585) (775) <b>(3,360)</b>	(4,201) (2,042) (6,243)
(Loss) Gain on Disposal and Impairment of Capital Assets	(364)	(40)	(39)	(4)	(4)	-	(292)	(33)	(32)	(4)
Route Earnings (Loss) Before Ferry Service Fees, Safe Restart Funding & Federal Contract	(20,582)	(15,658)	(2,107)	(2,578)	(576)	(522)	(14,933)	(10,658)	(9,289)	(12,925)
Ferry Transportation Fees Safe Restart Funding Federal-Provincial Subsidy Agreement	13,267 0 2,585	13,305 276 2,418	1,989 0 355	1,988 31 332	535 0 97	529 4 91	11,222 0 2,196	11,304 199 2,056	6,334 0 1,279	6,410 24 1,196
Net Regulatory Earnings (Loss)	(4,730)	341	237	(227)	56	102	(1,515)	2,901	(1,676)	(5,295)
Items Included in Net Regulatory Earnings (Loss) not Permitted Under IFRS Fuel Costs (over) under Set Price Fuel Surcharges Collected Fuel Price Risk Recoveries Receivable from the Province Tariffs in Excess of Price Cap Deferred Fare Increase Relief Deferred Carbon Reduction Investment Account	(412) 691 - 220 1,809	(1,259) 406 - 144 (80) 1,111	(42) 104 - - 29 -	(50) 59 - 17 (5) -	(48) 8 - - 2 -	(61) 5 - 2 (2) -	(330) 621 - 158 962	(964) 407 - 116 (59) 905	(147) 76 - - 18 -	(191) 52 - 13 (8)
Net IFRS Earnings (Loss)	(2,422)	663	328	(206)	18	46	(104)	3,306	(1,729)	(5,429)

	19-Gabrio Nanaimo		20-Thetis Islaı Island - C			land - Buckley ay	22-Hornby Isl Isla		23-Quadra Isla Riv	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Tariff Revenue Ancillary Revenue Social Program Fees Contracted Routes Fee	6,710 39 455 0	6,234 35 411 0	1,405 3 219 0	1,322 1 208 0	4,060 24 286 0	3,778 19 250 0	2,029 3 24 0	1,745 28 24 0	6,526 26 512 0	5,715 28 446 0
Total Operating Revenue	7,204	6,680	1,627	1,531	4,370	4,047	2,056	1,797	7,064	6,189
Total Operating Expenses	15,302	15,092	7,008	5,378	9,981	7,783	5,828	4,523	17,371	13,004
Earnings (Loss) from Operations	(8,098)	(8,412)	(5,381)	(3,847)	(5,611)	(3,736)	(3,772)	(2,726)	(10,307)	(6,815)
Depreciation and Amortization Net Financing Expense Cost of Capital	(5,423) (2,117) (7,540)	(5,506) (2,915) (8,421)	(1,537) (231) (1,768)	(1,358) (289) (1,647)	(2,503) (734) (3,237)	(2,602) (1,012) (3,614)	(2,062) (406) (2,468)	(1,364) (487) (1,851)	(5,716) (2,322) (8,038)	(2,091) (1,049) (3,140)
	(7,540)	(0,421)	(1,700)	(1,047)	(3,237)	(3,014)	(2,400)	(1,001)	(0,050)	(3,140)
(Loss) Gain on Disposal and Impairment of Capital Assets	(132)	(15)	(30)	(3)	(80)	(9)	(38)	(4)	(112)	(157)
Route Earnings (Loss) Before Ferry Service Fees, Safe Restart Funding & Federal Contract	(15,770)	(16,848)	(7,179)	(5,497)	(8,928)	(7,359)	(6,278)	(4,581)	(18,457)	(10,112)
Ferry Transportation Fees Safe Restart Funding Federal-Provincial Subsidy Agreement	5,125 0 899	5,074 96 841	4,892 0 998	4,947 21 934	5,778 0 1,095	5,811 65 1,024	3,582 0 723	3,604 30 676	6,212 0 1,169	6,175 93 1,094
Net Regulatory Earnings (Loss)	(9,746)	(10,837)	(1,289)	405	(2,055)	(459)	(1,973)	(271)	(11,076)	(2,750)
Items Included in Net Regulatory Earnings (Loss) not Permitted Under IFRS Fuel Costs (over) under Set Price	(292)	(372)	(78)	(98)	(36)	(42)	(50)	(43)	(277)	(278)
Fuel Surcharges Collected Fuel Price Risk Recoveries Receivable from the Province	283	184	66	43	178	110	84	47	291	168
Tariffs in Excess of Price Cap Deferred Fare Increase Relief Deferred Carbon Reduction Investment Account	- 75 -	56 (29)	- 19 -	12 (4)	- 49 -	36 (21)	- 24 -	16 (9)	- 78 -	55 (24)
Net IFRS Earnings (Loss)	(9,680)	(10,998)	(1,282)	358	(1,864)	(376)	(1,915)	(260)	(10,984)	(2,829)

	24-Cortes Isl Isla		25-Alert Bay Port M		26-Skidegate	- Alliford Bay	Minor	Routes
	2024	2023	2024	2023	2024	2023	2024	2023
Tariff Revenue Ancillary Revenue Social Program Fees Contracted Routes Fee Total Operating Revenue	1,182 6 183 0 <b>1,371</b>	1,137 13 137 0 <b>1,287</b>	2,236 38 152 0 <b>2,426</b>	2,008 23 144 0 <b>2,175</b>	896 27 46 0 <b>969</b>	803 27 44 0 <b>874</b>	98,578 6,381 5,768 0 <b>110,727</b>	92,072 5,117 5,330 0 <b>102,519</b>
Total Operating Expenses	6,997	5,403	8,886	9,063	7,027	7,589	234,179	211,947
Earnings (Loss) from Operations	(5,626)	(4,116)	(6,460)	(6,888)	(6,058)	(6,715)	(123,452)	(109,428)
Depreciation and Amortization Net Financing Expense Cost of Capital	(3,487) (376) (3,863)	(3,393) (494) <b>(3,887)</b>	(3,028) (1,105) <b>(4,133)</b>	(4,804) (2,601) <b>(7,405)</b>	(1,787) (249) <b>(2,036)</b>	(1,252) (313) (1,565)	(66,315) (17,426) (83,741)	(63,458) (23,289) <b>(86,747)</b>
(Loss) Gain on Disposal and Impairment of Capital Assets	(25)	(3)	(45)	(5)	(18)	(2)	(2,019)	(367)
Route Earnings (Loss) Before Ferry Service Fees, Safe Restart Funding & Federal Contract	(9,514)	(8,006)	(10,638)	(14,298)	(8,112)	(8,282)	(209,212)	(196,542)
Ferry Transportation Fees Safe Restart Funding Federal-Provincial Subsidy Agreement	4,791 0 987	4,848 20 923	7,004 0 1,431	7,080 32 1,339	5,395 0 1,116	5,462 13 1,044	126,841 0 24,989	127,714 1,470 23,380
Net Regulatory Earnings (Loss)	(3,736)	(2,215)	(2,203)	(5,847)	(1,601)	(1,763)	(57,382)	(43,978)
Items Included in Net Regulatory Earnings (Loss) not Permitted Under IFRS Fuel Costs (over) under Set Price	(112)	(141)	(237)	(312)	(69)	(81)	(4,521)	(7,454)
Fuel Surcharges Collected Fuel Price Risk Recoveries Receivable from the Province Tariffs in Excess of Price Cap	60	37	95	59 - 19	37	22	4,292	2,687
Deferred Fare Increase Relief Deferred Carbon Reduction Investment Account	15	(6)	26	(9)	12	(3)	1,201 3,587	(402) 2,093
Net IFRS Earnings (Loss)	(3,773)	(2,314)	(2,319)	(6,090)	(1,621)	(1,817)	(52,823)	(46,201)

# Part 2

**Customer Feedback** 

#### **Overview**

Earning the trust of customers, communities and First Nations is a key priority for BC Ferries. As an essential public service, we are committed to fostering a customer- and community-focused culture across all levels of the Company. Our goal is to ensure that customers have access to a safe, reliable and affordable travel experience now and for years to come.

BC Ferries is aware there are always opportunities for continuous improvement and welcomes input from and dialogue with customers, coastal and Indigenous communities, businesses and others. The Company receives customer input through many channels, including its online feedback form at **www.bcferries.com**, letters, emails, phone calls and social media posts, as well as through its feedback portal, **www.ferryfeedback.ca**. We also hear feedback through work with the Ferry Advisory Committees and Indigenous communities, and through public engagement and community outreach.

Through meaningful engagement, we are committed to strengthening our relationships with the customers and communities who depend on our services. We work hard to respond promptly to feedback and ensure that concerns are transparently reviewed and appropriately addressed. During the fiscal year, BC Ferries provided quarterly reports and an annual report to the Commissioner detailing customer feedback results as well as community, stakeholder and Indigenous engagement activities.<sup>11</sup>

#### **Customer Satisfaction Tracking Report**

The Company also obtains essential feedback through its annual customer satisfaction survey, which is required under the Contract and has been conducted each year on select routes since 2003. The survey helps us to understand our customers' sentiments, and is an important part of BC Ferries' ongoing market research program that supports various operational and customer service initiatives. BC Ferries commissions an independent professional consulting organization to conduct and document the survey, and to present the findings.

BC Ferries had one of its busiest fiscal years ever, carrying record levels of traffic. At the same time, the Customer Satisfaction Tracking Report for calendar year 2023 indicates that surveyed customers reported an improved overall satisfaction score of 4.03 (+0.03 compared to 2022), while an increased number of customers surveyed reported that they were satisfied with their overall experience (82%; +1% compared to 2022).<sup>12</sup>

BC Ferries' Fiscal 2024 quarterly feedback and engagement reports to the Commissioner may be found on the Company's website at https://www.bcferries.com/in-the-community/resources. The Company's Fiscal 2024 Annual Report to the British Columbia Ferries Commissioner on Public Engagement Activities can be found on the Commissioner's website at www.bcferrycommission.ca, with the Commissioner's accompanying response.

<sup>12</sup> Score was out of 5, where 5 is very satisfied. Three 'waves' of Customer Tracking Surveys are also conducted throughout the calendar year. The reports for June, August and November 2023 may be found on the Company's website at https://www.bcferries.com/in-the-community/resources.

# Customer<br/>Satisfaction<br/>Datisfacting<br/>Halatest



This report was prepared by R.A. Malatest & Associates Ltd. for BC Ferries' *Customer Satisfaction Tracking Research.* 

#### **BACKGROUND AND INTRODUCTION**

Since 2003, BC Ferries has been conducting Customer Satisfaction Tracking (CST) research on select routes, in accordance with the Coastal Ferry Services Contract between BC Ferries and the Province of British Columbia. In 2019, BC Ferries in conjunction with R.A. Malatest & Associates Ltd. (Malatest), an independent research firm, developed and implemented a new, more comprehensive CST data collection methodology.

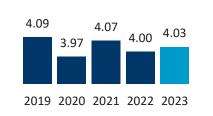
As a core data gathering strategy, Malatest conducts intercept surveys on BC Ferries vessels in June, August and November each year. This report presents findings from 2023.

Passengers who were surveyed reported an overall satisfaction score of 4.03 (+0.03 compared to 2022), and 82% of passengers surveyed reported that they were satisfied with their overall experience (+1% compared to 2022).

# **EXECUTIVE SUMMARY** Customer Satisfaction Survey Highlights

#### **Overall Satisfaction**

Overall satisfaction scores increased this year compared to 2022.

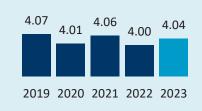


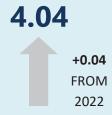


2022

#### **Terminal Satisfaction**

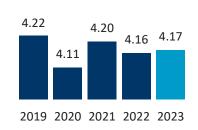
Terminal satisfaction scores increased this year compared to 2022.





#### **Onboard Satisfaction**

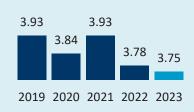
Onboard satisfaction scores increased this year compared to 2022.



**4.17** +0.01 FROM 2022

#### Ferry Running On Time

Passenger assessments of whether the ferry was running on time were lower this year compared to last. The 2023 score is the lowest score achieved in the past 5 years.



**3.75** -0.03 FROM 2022

#### **Value for Money of Fares**

Value for Money of Fares scores increased this year compared to 2022.

3.35	3.41	3.52	3.46	3.48	
2019	2020	2021	2022	2023	



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# **2023 CST Research Program Updates**

As of June 2023, the following updates have been made to the BC Ferries' CST Research Program's survey instrument and intercept survey methodology:

# SURVEY INSTRUMENT CHANGES

The CST survey instrument underwent review and new questions were added to reflect recent service areas of interest:

# • BC Ferries Digital Products

Survey questions were added to help determine passenger satisfaction with a series of BC Ferries Digital Products (BC Ferries mobile app, electronic boarding pass, self-serve kiosk, digital information screens onboard). A question was also added to gauge whether customers feel supported by BC Ferries' suite of digital products overall:

Thinking about your entire journey, do you feel you were well-supported by BC Ferries digital products (e.g., website, mobile app, service updates, ticketing, digital screens)?

## • Reservations

A new question asks passengers how they made their reservation.

## • Fare Type

A new question asks passengers to indicate what type of fare they purchased for their current sailing.

The results for these new questions have been summarized and are included in the following report.

# **RECRUITMENT METHOD CHANGES**

## • Use of Postcards

Postcards were adopted as a method of recruitment during the COVID-19 pandemic. Survey staff continue to use postcards as a method of engagement with passengers where appropriate (e.g., to quickly communicate the details of the survey or when passengers want to do the survey online but are not comfortable providing an email address). The postcard (Appendix E) provides passengers with information on how to complete the CST Survey online via the *ferryfeedback.ca* portal.

Note: Arrows indicate the largest positive and negatives changes in overall satisfaction score since 2020.

# **CST Survey** Method

Passengers travelling on select BC Ferries routes during Wave 1 (June 2023), Wave 2 (August 2023) and Wave 3 (November 2023) data collection periods, were eligible to complete a 2023 CST Survey. Passengers who agreed to participate were able to rate their satisfaction with various aspects of their sailing experience, provide feedback on their perception of BC Ferries as a company, as well as make suggestions for possible improvements. To ensure that the research was as representative of passengers as possible, three surveying modes were used.

INTERCEPT SURVEYS Surveyors moved throughout the vessel and engaged passengers in various areas (e.g., upper vehicle decks, lounge areas, outer decks). Surveyors administered a demographic screener survey and then offered passengers the option of completing the remainder of the survey online (via a secure email link) or on paper, which was provided along with a postage-paid return envelope.

POSTCARDS Surveyors provided postcards to passengers who did not wish to engage long enough to complete the demographic screener.

RECRUITMENT OF RESERVATION HOLDERS A survey invitation was emailed to a random selection of passengers who fulfilled a reservation on one of the intercept routes during each Wave. Selection of these passengers was carried out once the sailings already covered by the intercept schedule were removed.

	All Waves	All Waves	Change
	2022	2023	(2022-23)
Major Routes (1, 2, 3, 30)	11,502	17,339	5,837 (+51%)
Route 1	3,870	5,117	1,247 (+32%)
Route 2	2,656	4,620	1,964 (+74%)
Route 3	2,739	3,470	731 (+27%)
Route 30	2,237	4,132	1,895 (+85%)
Minor Routes (4, 5/9, 19)	4,400	6,712	2,312 (+53%)
Route 4	1,021	1,396	375 (+37%)
Routes 5/9	2,358	3,336	978 (+41%)
Route 19	1,021	1,980	959 (+94%)
Total	15,902	24,051	8,149 (+51%)

As shown in the table below, 51% more surveys were completed this year than in 2022.

w Completions Overall and by Deute (2022 All Me

Source: 2023 CST Survey – All Waves (R.A. Malatest & Associates)

To correct for any imbalances in the data collection process, the results in this report have been weighted according to:

- Route
- Day type (weekend vs. weekday)
- Day part (morning, afternoon, and evening),
- Passenger type (walk-on vs. vehicle), and
- Reservation status (reserved vs. non-reserved).

# **Overall Customer Satisfaction**

Customers were also asked to rate their overall satisfaction with their recent experience travelling with BC Ferries.

### **Table 3. Overall Customer Satisfaction**

	2019	2020	2021	2022	2023	Change
Major Doutes (1, 2, 2, 20)						(2022-23)
Major Routes (1, 2, 3, 30)	4.11	3.96	4.08	3.99	4.01	+0.02
Route 1	4.16	4.07	4.15	4.09	4.12	+0.03
Route 2	4.08	3.94	4.09	3.94	3.99	+0.05
Route 3	4.02	3.70	3.93	3.69	3.75	+0.06
Route 30	4.12	4.08	4.06	4.09	3.98	-0.11
Minor Routes (4, 5/9, 19)	3.99	4.03	4.00	4.03	4.14	+0.11
Route 4	4.08	4.18	4.15	4.11	4.13	+0.02
Routes 5/9	3.97	4.09	4.06	3.95	4.15	+0.20 🔺
Route 19	3.99	3.76	3.62	4.25	4.10	-0.15 🔻
Total	4.09	3.97	4.07	4.00	4.03	+0.03

Source: 2023 CST Survey – All Waves (R.A. Malatest & Associates)

QUESTION: How satisfied or dissatisfied were you, overall, with your recent experience travelling with BC Ferries?

(1 = very dissatisfied; 5 = very satisfied). Satisfied passengers are those who reported a 4 or 5 on the question.

Note: Arrows indicate the largest positive and negatives changes in satisfaction scores since 2022.

**Note**: Weighted averages reported.

Overall customer satisfaction scores increased compared to last year's score (change of +0.03 points). Analysis by route shows the passengers on Routes 5/9 are the most satisfied with their overall experiences (4.15) while passengers travelling on Route 3 are the least satisfied (3.75). Route 19 showed the most marked reduction in overall customer satisfaction score since last year (-0.15), while Route 5/9 showed the largest increase over the same period (+0.20).

82% of passengers stated that they were satisfied with their overall experience.

# **Terminal Services Customer Satisfaction**

The customer satisfaction score for overall experience at the terminal before boarding increased over the previous year (+0.04).

					0
2019	2020	2021	2022	2023	Change (2022-23)
4.07	4.01	4.06	4.00	4.04	+0.04
4.13	4.13	4.11	4.07	4.10	+0.03
4.07	4.10	4.13	4.06	4.13	+0.07
4.00	3.88	4.00	3.85	3.87	+0.02
4.09	3.96	4.08	3.98	4.06	+0.08 🔺
3.95	3.75	3.87	3.68	3.69	+0.01
4.17	4.09	4.10	4.12	4.06	-0.06
4.02	4.13	4.03	4.14	4.06	-0.08
4.12	3.81	3.68	4.03	4.05	+0.02
3.71	3.54	3.50	4.12	3.97	-0.15 🔻
	<b>4.07</b> 4.13 4.07 4.00 4.09 3.95 4.17 4.02 4.12	4.07         4.01           4.13         4.13           4.07         4.10           4.00         3.88           4.09         3.96           3.95         3.75           4.17         4.09           4.02         4.13           4.12         3.81	4.074.014.064.134.134.114.074.104.134.003.884.004.093.964.083.953.753.874.174.094.104.024.134.034.123.813.68	4.074.014.064.004.134.134.114.074.074.104.134.064.003.884.003.854.093.964.083.983.953.753.873.684.174.094.104.124.024.134.034.144.123.813.684.03	4.074.014.064.004.044.134.134.114.074.104.074.104.134.064.134.003.884.003.853.874.093.964.083.984.063.953.753.873.683.694.174.094.104.124.064.024.134.034.144.064.123.813.684.034.05

## Table 4. Customer Satisfaction with the Overall Experience at the Terminal before Boarding

Source: 2023 CST Survey – All Waves (R.A. Malatest & Associates)

**QUESTION**: How satisfied or dissatisfied were you with your <u>overall</u> experience at the terminal before boarding? (1 = very dissatisfied; 5 = very satisfied). Satisfied passengers are those who reported a 4 or 5 on the question. **Note**: Arrows indicate the largest positive and negatives changes in satisfaction scores since 2022.

Note: Weighted averages reported.

Analysis by individual terminal shows that passengers at most of the terminals are more satisfied this year with their overall terminal experience compared to 2022. The Gabriola (Descanso Bay) terminal passengers showed the greatest negative change compared to last year (-0.15) while Departure Bay passengers showed the greatest positive change over the same period (+0.08). Passengers sailing from Swartz Bay reported the highest levels of satisfaction (4.13) with their terminal experience while those departing from the Langdale terminal appear to be the least satisfied (3.69).

Overall, 81% of passengers stated that they were satisfied with their terminal experience.

For specific aspects of service within terminals, overall, passenger satisfaction has increased for just over half of all measures, compared to 2022. "Usefulness of digital information screens at the terminal" showed the biggest increase in score (+0.09) while "washrooms" and "parking options at the terminal" showed the largest decrease compared to 2022 (-0.03). Satisfaction scores for each terminal are presented in Appendix B.

TERMINAL SERVICES	2022	2023	Change (2022-23)
Outside appearance of the terminal you left from	4.08	4.07	-0.01
Overall appearance inside the terminal you left from	4.07	4.05	-0.02
Wait time at terminal	3.74	3.78	+0.04
Efficiency of the check-in process	4.27	4.30	+0.03
Electronic boarding pass*	n/a	4.28	-
Staff customer service	4.34	4.37	+0.03
Clarity of staff directions	4.32	4.33	+0.01
Announcements when you needed to be informed	3.98	4.00	+0.02
Usefulness of digital information screens at the terminal	3.81	3.90	+0.09
Quality and variety of merchandise offered at the terminal	3.69	3.72	+0.03
Quality and variety of food/beverages offered at the terminal	3.55	3.58	+0.03
Washrooms	3.90	3.87	-0.03
Procedure for loading	4.12	4.11	-0.01
Professionalism of terminal staff	4.31	4.34	+0.03
Parking options at the terminal	3.67	3.64	-0.03
Ease of using passenger pickup/drop-off area	4.13	4.11	-0.02
Self-serve kiosk (ticket purchase)*	n/a	4.27	-
Pre-boarding passenger lounge at terminal	3.76	3.74	-0.02

### Table 5. Overall Satisfaction Scores for Individual Terminal Services

Source: 2023 CST Survey – All Waves (R.A. Malatest & Associates)

\*New question, added 2023.

Note: Arrows indicate the largest positive and negative changes in satisfaction scores since 2022.

**Note:** Weighted averages reported.

# **Onboard Services Customer Satisfaction**

The customer satisfaction score for onboard services has increased slightly compared to last year (increase of +0.01).

## Table 6. Overall Satisfaction with Onboard Services

	2019	2020	2021	2022	2023	Change (2022-23)
Major Routes (1, 2, 3, 30)	4.22	4.10	4.20	4.15	4.15	0.00
Route 1	4.24	4.17	4.24	4.22	4.22	0.00
Route 2	4.22	4.03	4.18	4.10	4.13	+0.03
Route 3	4.16	3.99	4.14	3.99	4.01	+0.02
Route 30	4.25	4.17	4.19	4.22	4.14	-0.08
Minor Routes (4, 5/9, 19)	4.18	4.17	4.17	4.19	4.28	+0.09
Route 4	4.18	4.31	4.25	4.23	4.24	+0.01
Routes 5/9	4.20	4.20	4.19	4.14	4.30	+0.16 🔺
Route 19	4.12	3.98	4.01	4.36	4.27	-0.09 🔻
Total	4.22	4.11	4.20	4.16	4.17	+0.01

Source: 2023 CST Survey – All Waves (R.A. Malatest & Associates)

QUESTION: How satisfied or dissatisfied were you with your overall experience onboard the ferry?

(1 = very dissatisfied; 5 = very satisfied). Satisfied passengers are those who reported a 4 or 5 on the question.

Note: Arrows indicate the largest positive and negatives changes in satisfaction scores since 2022.

Note: Weighted averages reported.

Analysis by route shows that passengers on Routes 5/9 are the most satisfied with their onboard services experience (4.30) and showed the most marked increase in score compared to 2022 (+0.16). Passengers travelling on Route 3 are the least satisfied (4.01), while Route 19 passengers showed the most marked decrease in score since 2022 (-0.09).

Overall, 88% of passengers stated that they were satisfied with their onboard experience.

Table 7 shows that passengers were more satisfied with half of the onboard services that saw a change year over year compared to 2022. They were also less satisfied with the same number of onboard services, when compared to 2022. The service areas that experienced the largest increase since 2022 was the "pet area" (+0.12). The service area with the greatest decrease in satisfaction levels compared to 2022 was the "outside appearance of vessel overall" (-0.07). Route specific scores for each of these questions are available in Appendix A.

ONBOARD SERVICES	2022	2022	Change
Quality and variety of food/beverages offered	2022 3.67	2023 3.69	(2022-23) +0.02
Value for money (food services)	3.21	3.21	0.00
Staff customer service	4.20	4.24	+0.04
Passages Retail Store	4.01	4.02	+0.01
Washrooms	3.96	3.94	-0.02
Play area for children	3.43	3.54	+0.11
Pet area	3.06	3.18	+0.12
Workstations	3.71	3.80	+0.09
Outside decks	4.23	4.23	0.00
Lounge seating	4.14	4.12	-0.02
The SeaWest Lounge experience	-	3.83	n/a†
Usefulness of digital information screens onboard*	n/a	3.78	-
Outside appearance of vessel overall	4.15	4.08	-0.07 🔻
Ease of access, overall	4.19	4.16	-0.03
Ease of finding facilities/services	4.17	4.15	-0.02
Announcements when you need to be informed	4.04	4.02	-0.02
Atmosphere on the ferry overall	4.15	4.16	+0.01
Procedures for unloading	4.19	4.15	-0.04
Professionalism of onboard staff	4.36	4.36	0.00

## Table 7. Overall Satisfaction Scores for Individual Onboard Services

Source: 2023 CST Survey – All Waves (R.A. Malatest & Associates)

\*New question, added 2023.

\*Service not available in 2022 due to the COVID-19 pandemic, therefore YOY comparisons are not available.

Note: Arrows indicate the largest positive and negative changes in satisfaction scores since 2022.

Note: Weighted averages reported.

Passenger ratings of "Value for Money of Fares" has climbed since 2022 (increase of +0.02).

Table 6. Value for Money C	JI Fales					
						Change
	2019	2020	2021	2022	2023	(2022-23)
Major Routes (1, 2, 3, 30)	3.31	3.36	3.50	3.43	3.43	0.00
Route 1	3.30	3.36	3.49	3.47	3.48	+0.01
Route 2	3.26	3.29	3.49	3.36	3.40	+0.04
Route 3	3.45	3.51	3.55	3.40	3.42	+0.02
Route 30	3.23	3.28	3.46	3.44	3.36	-0.08
Minor Routes (4, 5/9, 19)	3.58	3.68	3.70	3.69	3.75	+0.06
Route 4	3.51	3.71	3.72	3.73	3.70	-0.03
Routes 5/9	3.61	3.74	3.73	3.67	3.80	+0.13 🔺
Route 19	3.50	3.47	3.56	3.76	3.64	-0.12 🔻
Total	3.35	3.41	3.52	3.46	3.48	+0.02
		act Q Accoriate	cl			

# Table 8. Value for Money of Fares

Source: 2023 CST Survey – All Waves (R.A. Malatest & Associates)

**QUESTION**: How satisfied or dissatisfied were you, overall, with value for money of fares?

(1 = very dissatisfied; 5 = very satisfied). Satisfied passengers are those who reported a 4 or 5 on the question.

Note: Arrows indicate the largest positive and negatives changes in satisfaction scores since 2022.

Note: Weighted averages reported.

Analysis by route shows that passengers on Routes 5/9 are the most satisfied with value for money of fares (3.80) while passengers travelling on Route 30 are the least satisfied (3.36). The largest positive change was experienced by Routes 5/9 (+0.13), while Route 19 passengers experienced the largest drop in satisfaction with value for money of fares compared to 2022 (-0.12).

Overall, 57% of passengers stated that they were satisfied with value for money of fares.

Avera	ge Satisfaction I	Ratings b	y Route ·	· All Wav	es Histo	rical Data	a		
						Route			
	All Waves	Total	1	2	3	30	4	5/9	19
Overall Experience									
Trip Overall	2023	4.03	4.12	3.99	3.75	3.98	4.13	4.15	4.10
	2022	4.00	4.09	3.94	3.69	4.09	4.11	3.95	4.25
	2021	4.07	4.15	4.09	3.93	4.06	4.15	4.06	3.62
	2020	3.97	4.07	3.94	3.70	4.08	4.18	4.09	3.76
	2019	4.09	4.16	4.08	4.02	4.12	4.08	3.97	3.99
(2022-23 Comparison)		0.03	0.03	0.05	0.06	-0.11	0.02	0.20	-0.15
Terminal Overall	2023	4.04	4.11	4.00	3.76	4.05	4.07	4.16	4.01
	2022	4.00	4.06	3.96	3.71	4.13	4.11	4.00	4.07
	2021	4.06	4.14	4.07	3.89	4.07	4.10	4.06	3.60
	2020	4.01	4.12	3.96	3.75	4.09	4.18	4.15	3.68
	2019	4.07	4.11	4.03	3.98	4.15	4.06	4.05	3.92
(2022-23 Comparison)		0.04	0.05	0.04	0.05	-0.08	-0.04	0.16	-0.06
Onboard Overall	2023	4.17	4.22	4.13	4.01	4.14	4.24	4.30	4.27
	2022	4.16	4.22	4.10	3.99	4.22	4.23	4.14	4.36
	2021	4.20	4.24	4.18	4.14	4.19	4.25	4.19	4.01
	2020	4.11	4.17	4.03	3.99	4.17	4.31	4.20	3.98
	2019	4.22	4.24	4.22	4.16	4.25	4.18	4.20	4.12
(2022-23 Comparison)		0.01	0.00	0.03	0.02	-0.08	0.01	0.16	-0.09
Value for money of fares	2023	3.48	3.48	3.40	3.42	3.36	3.70	3.80	3.64
	2022	3.46	3.47	3.36	3.40	3.44	3.73	3.67	3.76
	2021	3.52	3.49	3.49	3.55	3.46	3.72	3.73	3.56
	2020	3.41	3.36	3.29	3.51	3.28	3.71	3.74	3.47
	2019	3.35	3.30	3.26	3.45	3.23	3.51	3.61	3.50
(2022-23 Comparison)		0.02	0.01	0.04	0.02	-0.08	-0.03	0.13	-0.12

# **APPENDIX A** – AVERAGE SATISFACTION RATINGS BY ROUTE – ALL WAVES HISTORICAL DATA

Average Satisfa	ction Rati	ngs by Ro	oute - All	Waves H	listorica		Cont.		
						Route			
	All Waves	Total	1	2	3	30	4	5/9	19
Before Arriving at Terminal	waves	Total	T	2	5	50	т	5/5	19
Usefulness of BC Ferries Website	2023	4.00	4.12	4.02	3.75	4.03	3.86	3.94	3.82
	2022	3.94	4.05	4.01	3.62	4.08	3.82	3.64	3.88
	2021	3.96	4.10	4.01	3.73	4.00	3.90	3.70	3.76
	2020	3.96	4.01	3.93	3.83	4.09	4.07	3.89	3.76
	2019	4.13	4.13	4.11	4.11	4.20	4.12	4.14	4.0
(2022-23 Comparison)		0.06	0.07	0.01	0.13	-0.05	0.04	0.30	-0.0
Ease of making a reservation	2023	4.01	4.15	3.99	3.56	4.02	-	4.10	-
(2019-2022 question wording: Ease of using online reservations)	2022	3.99	4.10	3.99	3.57	4.15	-	3.86	-
	2021	3.99	4.09	4.03	3.69	4.03	-	3.85	-
	2020	3.88	4.02	3.86	3.59	4.01	-	3.70	-
	2019	4.01	4.09	3.93	3.93	4.07	-	3.92	-
(2022-23 Comparison)		0.02	0.05	0.00	-0.01	-0.13	-	0.24	-
BC Ferries phone service	2023	3.45	3.54	3.45	3.06	3.42	3.28	3.74	3.2
	2022	3.31	3.42	3.25	2.89	3.47	3.43	3.40	3.2
	2021	3.38	3.45	3.45	3.10	3.28	3.28	3.53	3.2
	2020	3.32	3.42	3.27	3.02	3.48	3.45	3.40	3.3
	2019	3.59	3.63	3.53	3.39	3.67	3.54	3.80	3.3
(2022-23 Comparison)		0.14	0.12	0.20	0.17	-0.05	-0.15	0.34	-0.0
Ease of using/understanding sailing	2023	4.18	4.28	4.22	3.99	4.23	4.04	3.95	4.1
schedules	2022	4.12	4.22	4.21	3.89	4.29	4.03	3.62	4.1
	2021	4.19	4.33	4.27	4.06	4.29	4.03	3.70	3.9
	2020	4.20	4.32	4.23	4.06	4.28	4.22	3.91	4.1
	2019	4.27	4.31	4.30	4.18	4.39	4.16	4.07	4.3
(2022-23 Comparison)		0.06	0.06	0.01	0.10	-0.06	0.01	0.33	-0.0
Effective communication of service	2023	3.79	3.94	3.83	3.41	3.79	3.70	3.76	3.4
updates and current conditions	2022	3.77	3.90	3.81	3.35	3.94	3.74	3.54	3.6
2019-2022 question wording: Effective communication of service	2021	3.93	4.08	3.97	3.67	3.95	3.90	3.78	3.4
updates)	2020	3.94	4.05	3.95	3.74	4.03	4.14	3.81	3.7
	2019	3.95	4.01	3.97	3.83	4.07	3.79	3.80	3.8
(2022-23 Comparison)		0.02	0.04	0.02	0.06	-0.15	-0.04	0.22	-0.1

Average Satisfac	tion Rati	ngs by Ro	oute - All	Waves H	listorical	Data – d	Cont.		
						Route			
	All Waves	Total	1	2	3	30	4	5/9	19
At the Terminal	waves	Total	T	2	5	50	т	5/5	19
Outside appearance of the terminal	2023	4.07	4.13	4.08	3.80	4.14	3.99	4.18	3.92
	2022	4.08	4.12	4.07	3.80	4.22	4.05	4.15	3.97
	2021	4.15	4.21	4.18	3.97	4.25	4.14	4.12	3.72
	2020	4.15	4.22	4.15	3.93	4.24	4.20	4.22	3.84
	2019	4.17	4.24	4.18	4.00	4.27	3.96	4.15	3.79
(2022-23 Comparison)		-0.01	0.01	0.01	0.00	-0.08	-0.06	0.03	-0.05
Overall appearance inside the terminal	2023	4.05	4.08	4.07	3.78	4.09	3.99	4.16	-
	2022	4.07	4.10	4.05	3.78	4.21	4.07	4.14	-
	2021	4.13	4.16	4.16	3.95	4.22	4.10	4.11	-
	2020	4.12	4.18	4.10	3.92	4.22	4.14	4.15	-
	2019	4.17	4.24	4.18	3.98	4.23	3.95	4.12	-
(2022-23 Comparison)		-0.02	-0.02	0.02	0.00	-0.12	-0.08	0.02	-
Wait time at the terminal	2023	3.78	3.94	3.74	3.30	3.77	3.82	3.89	3.77
	2022	3.74	3.86	3.70	3.35	3.89	3.79	3.63	3.95
	2021	3.82	3.96	3.84	3.59	3.83	3.82	3.75	3.03
	2020	3.73	3.90	3.75	3.33	3.87	3.94	3.80	3.03
	2019	3.81	3.98	3.78	3.63	3.88	3.68	3.58	3.49
(2022-23 Comparison)		0.04	0.08	0.04	-0.05	-0.12	0.03	0.26	-0.18
Ticket Purchase									
Efficiency of the check-in process	2023	4.30	4.35	4.30	4.10	4.28	4.34	4.38	4.32
	2022	4.27	4.30	4.28	4.05	4.31	4.33	4.36	4.34
	2021	4.32	4.39	4.32	4.14	4.34	4.34	4.37	4.14
	2020	4.22	4.30	4.21	4.03	4.27	4.38	4.30	3.98
	2019	4.32	4.32	4.31	4.27	4.34	4.33	4.35	4.30
(2022-23 Comparison)		0.03	0.05	0.02	0.05	-0.03	0.01	0.02	-0.02
Electronic boarding pass	2023	4.28	4.35	4.25	4.06	4.26	-	4.29	-
(New question added 2023)	2022	-	-	-	-	-	-	-	-
	2021	-	-	-	-	-	-	-	-
	2020	-	-	-	-	-	-	-	-
	2019	-	-	-	-	-	-	-	-
(2022-23 Comparison)		-	-	-	-	-	-	-	-
Staff customer service	2023	4.37	4.41	4.33	4.21	4.36	4.37	4.49	4.47
	2022	4.34	4.36	4.35	4.16	4.39	4.42	4.42	4.44
	2021	4.39	4.43	4.38	4.26	4.40	4.38	4.43	4.37
	2020	4.31	4.32	4.29	4.18	4.35	4.44	4.40	4.34
	2019	4.41	4.41	4.39	4.34	4.44	4.42	4.50	4.42
(2022-23 Comparison)		0.03	0.05	-0.02	0.05	-0.03	-0.05	0.07	0.03

Average Satisfac	tion <u>Rati</u>	ngs by <u>Ro</u>	oute <u>- All</u>	Wav <u>es H</u>	listo <u>rica</u> l	Dat <u>a – (</u>	Cont.		
5						Route			
	All						_		
	Waves	Total	1	2	3	30	4	5/9	19
Terminal Services			4.00						
Clarity of staff directions	2023	4.33	4.38	4.31	4.17	4.33	4.32	4.39	4.43
	2022	4.32	4.36	4.31	4.13	4.39	4.42	4.35	4.43
	2021	4.36	4.42	4.37	4.21	4.36	4.37	4.35	4.30
	2020	4.30	4.35	4.26	4.16	4.35	4.37	4.33	4.33
	2019	4.39	4.40	4.40	4.33	4.41	4.35	4.40	4.41
(2022-23 Comparison)		0.01	0.02	0.00	0.04	-0.06	-0.10	0.04	0.00
Announcements when you need to be	2023	4.00	4.05	4.02	3.77	4.04	4.05	4.01	3.90
informed	2022	3.98	4.03	4.02	3.77	4.03	4.10	3.87	3.94
	2021	4.01	4.07	4.03	3.88	3.98	4.05	3.93	3.87
	2020	3.96	3.98	3.96	3.83	4.08	4.14	3.93	3.82
	2019	4.08	4.11	4.11	4.04	4.15	3.93	3.98	4.06
(2022-23 Comparison)	-	0.02	0.02	0.00	0.00	0.01	-0.05	0.14	-0.04
Usefulness of digital information	2023	3.90	3.99	3.93	3.58	3.90	3.94	3.90	-
screens	2022	3.81	3.88	3.82	3.53	3.92	3.95	3.68	-
(Previous question wording:	2021	3.89	3.95	3.96	3.69	3.87	3.95	3.81	-
Usefulness of TV info screens (if	2020	3.88	3.95	3.84	3.67	4.03	4.06	3.85	-
Applicable))	2019	3.92	3.96	3.93	3.84	4.02	3.72	3.75	-
(2022-23 Comparison)		0.09	0.11	0.11	0.05	-0.02	-0.01	0.22	-
Quality and variety of merchandise	2023	3.72	3.71	3.75	_	3.75	3.41	3.80	_
offered at the terminal*	2022	3.69	3.71	3.60	-	3.84	3.39	3.62	_
	2021	3.74	3.75	3.71	-	3.89	3.40	3.53	-
	2020	3.67	3.74	3.54	-	3.78	3.37	3.47	-
	2019	3.71	3.78	3.88	-	3.78	3.19	3.53	_
(2022-23 Comparison)	2015	0.03	0.00	0.15	-	-0.09	0.02	0.18	-
		0.00	0.00	0.15		0.05	0.02	0.10	
Quality and variety of food/beverages	2023	3.58	3.55	3.62	-	3.70	3.20	3.58	-
offered at the terminal*	2022	3.55	3.56	3.45	-	3.71	3.24	3.42	-
	2021	3.57	3.59	3.51	-	3.77	3.28	3.35	-
	2020	3.52	3.63	3.30	-	3.61	3.31	3.26	-
	2019	3.58	3.69	3.77	-	3.66	2.96	3.35	-
(2022-23 Comparison)		0.03	-0.01	0.17	-	-0.01	-0.04	0.16	-
Washrooms	2023	3.87	3.91	3.76	3.61	3.94	3.92	4.12	3.97
washiUUIIIS			3.91						4.05
	2022	3.90		3.83	3.62	4.03	3.97	4.05	
	2021	4.01	4.05	3.97	3.88	4.13	4.00	4.07	3.76
	2020	4.01	4.10	3.97	3.73	4.17	4.05	4.13	3.70
	2019	4.01	4.06	3.98	3.88	4.11	3.89	4.10	3.71
(2022-23 Comparison)		-0.03	-0.02	-0.07	-0.01	-0.09	-0.05	0.07	-0.08

\*2019 total score has been updated. Total scores for 2019 and onward reflect customer assessments of food and merchandise services at Tsawwassen, Swartz Bay and Departure Bay terminals only.

Average Satisfac	tion Rati	nas bv Ro	ute - All	Waves H	listorical	Data – d	Cont.		
						Route			
	Wave	Tabal		_	-	20		E (0	10
Terminal Convises (Continued)	3	Total	1	2	3	30	4	5/9	19
Terminal Services (Continued) Procedure for loading	2023	4.11	4.17	4.08	3.91	4.11	4.21	4.15	4.20
	2023	4.12	4.19	4.09	3.88	4.23	4.19	4.05	4.22
	2022	4.17	4.25	4.18	4.03	4.21	4.22	4.08	3.89
	2021	4.12	4.23	4.07	3.86	4.25	4.22	4.14	4.05
	2019	4.15	4.22	4.13	4.06	4.23	4.08	4.05	4.11
(2022-23 Comparison)		-0.01	-0.02	-0.01	0.03	-0.12	0.02	0.10	-0.02
Professionalism of terminal staff	2023	4.34	4.38	4.29	4.20	4.30	4.36	4.42	4.42
	2022	4.31	4.35	4.29	4.14	4.35	4.41	4.31	4.43
	2021	4.36	4.42	4.34	4.23	4.38	4.39	4.36	4.31
	2020 2019	4.28 4.36	4.34 4.37	4.20 4.39	4.16 4.26	4.33 4.38	4.43 4.31	4.29 4.41	4.32 4.43
(2022-23 Comparison)	2019	0.03	0.03	0.00	0.06	-0.05	-0.05	0.11	-0.01
		0.05	0.05	0.00	0.00	-0.05	-0.05	0.11	-0.01
Terminal (Foot Passengers ONLY)									
Parking options at the terminal	2023	3.64	3.71	3.55	3.52	3.64	3.52	4.00	2.62
	2022	3.67	3.82	3.51	3.63	3.95	3.44	3.78	2.64
	2021	3.67	3.82	3.77	3.66	3.61	3.38	3.70	2.57
	2020	3.70	3.94	3.72	3.59	4.01	3.77	3.97	2.31
	2019	3.43	3.55	3.47	3.19	3.53	2.84	3.54	2.69
(2022-23 Comparison)		-0.03	-0.11	0.04	-0.11	-0.31	0.08	0.22	-0.02
Ease of using passenger drop-off/pick-	2023	4.11	4.16	4.12	4.07	4.16	3.85	4.22	3.42
up area	2022	4.13	4.24	4.08	4.07	4.25	3.87	4.09	3.48
	2021	4.20	4.28	4.28	4.11	4.24	4.05	4.29	3.25
	2020	4.10	4.33	4.12	3.94	4.18	4.13	4.33	2.94
(2022.22 Comparison)	2019	3.95	3.98	3.98	3.97	4.00	3.66	3.94	3.10
(2022-23 Comparison)		-0.02	-0.08	0.04	0.00	-0.09	-0.02	0.13	-0.06
Self-serve kiosk (ticket purchase)	2023	4.27	4.34	4.23	4.19	4.21	4.21	4.11	-
(New question added 2023)	2022	-	-	-	-	-	-	-	-
	2021	-	-	-	-	-	-	-	-
	2020	-	-	-	-	-	-	-	-
	2019	-	-	-	-	-	-	-	-
(2022-23 Comparison)		-	-	-	-	-	-	-	-
Pre-boarding passenger lounge at	2023	3.74	3.70	3.77	3.73	3.69	3.80	3.95	3.71
terminal	2022	3.76	3.76	3.76	3.74	3.82	3.92	3.75	3.64
	2021	3.80	3.78	3.87	3.83	3.79	4.02	3.80	3.47
	2020	3.86	3.83	3.87	3.90	3.77	3.96	4.25	3.13
	2019	3.79	3.77	3.89	3.79	3.79	3.90	3.75	3.36
(2022-23 Comparison)		-0.02	-0.06	0.01	-0.01	-0.13	-0.12	0.20	0.07

Average Satisfac	tion Rati	ngs by Ro	oute - All	Waves H	listorical	Data – d	Cont.		
		1				Route			
	Wave 3	Total	1	2	3	30	4	5/9	19
Onboard Experience	3	rotar	-	-	3	50	•	5,5	15
Food Services									
Quality and variety of food/beverages	2023	3.69	3.67	3.72	3.66	3.77	-	3.68	-
offered	2022	3.67	3.68	3.67	3.67	3.79	_	3.41	-
	2021	3.69	3.68	3.71	3.74	3.82	_	3.44	_
	2020	3.60	3.70	3.54	3.61	3.62	-	3.43	-
	2019	3.75	3.80	3.77	3.74	3.86	-	3.39	-
(2022-23 Comparison)		0.02	-0.01	0.05	-0.01	-0.02	-	0.27	_
Value for money	2023	3.21	3.25	3.16	3.09	3.13	-	3.39	-
	2022	3.21	3.25	3.15	3.14	3.25	-	3.23	-
	2021	3.29	3.30	3.24	3.31	3.31	-	3.33	-
	2020	3.23	3.29	3.14	3.26	3.16	-	3.36	-
	2019	3.23	3.25	3.24	3.20	3.20	-	3.23	-
(2022-23 Comparison)		0.00	0.00	0.01	-0.05	-0.12	-	0.16	-
Staff customer service	2023	4.24	4.27	4.21	4.13	4.21	-	4.36	-
	2022	4.20	4.19	4.21	4.13	4.27	-	4.19	-
	2021	4.27	4.30	4.25	4.20	4.28	-	4.24	-
	2020	4.14	4.15	4.12	4.13	4.18	-	4.13	-
	2019	4.30	4.30	4.32	4.29	4.32	-	4.26	-
(2022-23 Comparison)		0.04	0.08	0.00	0.00	-0.06	-	0.17	-
Onboard Facilities/Services									
Passages Retail Store	2023	4.02	4.06	4.00	3.96	3.98	-	4.03	-
	2022	4.01	4.03	4.00	4.01	4.05	-	3.85	-
	2021	4.05	4.08	4.05	4.05	4.05	-	3.86	-
	2020	3.88	3.98	3.84	3.78	3.98	-	3.66	-
	2019	4.03	4.03	4.05	4.02	4.10	-	3.85	-
(2022-23 Comparison)		0.01	0.03	0.00	-0.05	-0.07	-	0.18	-
Washrooms	2023	3.94	3.98	3.78	3.87	3.90	3.98	4.23	4.02
	2022	3.96	3.99	3.82	3.88	4.05	3.94	4.11	4.15
	2021	4.08	4.09	4.05	4.07	4.10	4.01	4.19	3.62
	2020	4.07	4.17	4.00	3.97	4.16	3.95	4.16	3.65
	2019	4.05	4.06	4.04	4.00	4.10	3.76	4.14	3.59
(2022-23 Comparison)		-0.02	-0.01	-0.04	-0.01	-0.15	0.04	0.12	-0.13
			•	• • •		<b>-</b>		•	
Play area for children	2023	3.54	3.66	3.42	3.38	3.45	-	3.62	-
(Question not asked in 2020 – service	2022	3.43	3.54	3.27	3.36	3.52	-	3.25	-
closed due to COVID-19 pandemic)	2021	3.48	3.64	3.39	3.51	3.38	-	3.18	-
	2020	-	-	-	-	-	-	-	-
(2022 22 Companie )	2019	3.56	3.73	3.47	3.54	3.39	-	3.27	-
(2022-23 Comparison)		0.11	0.12	0.15	0.02	-0.07	-	0.37	-

Average Satisfa	action Rati	ngs by Ro	oute - All	Waves H	listorical	Data – d	Cont.		
						Route			
	All Waves	Total	1	2	3	30	4	5/9	19
Onboard Facilities/Services – Cont.	waves	Total	I	2	5	50	т	5/5	19
Pet area	2023	3.18	3.11	3.25	3.20	3.12	-	3.31	-
	2022	3.06	3.05	2.99	3.13	3.17	_	2.99	-
	2021	3.00	3.09	2.82	3.21	2.97	-	2.87	-
	2020	3.21	3.07	3.15	3.45	3.19	-	3.29	-
	2019	3.16	3.14	3.14	3.24	3.14	-	3.16	-
(2022-23 Comparison)		0.12	0.06	0.26	0.07	-0.05	-	0.32	-
Workstations	2023	3.80	3.81	3.66	3.75	3.76	-	4.05	-
	2022	3.71	3.71	3.62	3.67	3.82	-	3.78	-
	2021	3.73	3.73	3.62	3.79	3.84	-	3.80	-
	2020	3.70	3.76	3.54	3.73	3.79	-	3.75	-
	2019	3.83	3.87	3.78	3.79	3.76	-	3.87	-
(2022-23 Comparison)		0.09	0.10	0.04	0.08	-0.06	-	0.27	-
Outside decks	2023	4.23	4.28	4.15	4.14	4.16	4.12	4.33	4.36
	2022	4.23	4.27	4.20	4.11	4.21	4.17	4.21	4.47
	2021	4.24	4.29	4.22	4.21	4.24	4.11	4.30	3.83
	2020	4.18	4.31	4.08	4.12	4.22	4.21	4.20	3.74
	2019	4.22	4.30	4.23	4.16	4.20	3.89	4.21	3.89
(2022-23 Comparison)		0.00	0.01	-0.05	0.03	-0.05	-0.05	0.12	-0.11
		1							1
Lounge Seating	2023	4.12	4.14	4.03	4.13	4.09	-	4.27	-
	2022	4.14	4.17	4.05	4.13	4.17	-	4.18	-
	2021	4.17	4.18	4.12	4.22	4.15	-	4.22	-
	2020	4.05	4.15	3.86	4.09	4.09	-	4.13	-
	2019	4.12	4.13	4.06	4.19	4.08	-	4.13	-
(2022-23 Comparison)		-0.02	-0.03	-0.02	0.00	-0.08	-	0.09	-
SeaWest Lounge	2023	3.83	3.83	-	-	_	-	_	-
(Service closed from 2020 through	2023	-	-	_	_	_	_		
2022, due to COVID-19 pandemic. Reopened on Route 1 in 2023)								-	
Reopened on Route 1 in 2020)	2021	-	-	-	-	-	-	-	-
	2020	-	-	-	-	-	-	-	-
	2019	3.74	3.83	3.68	-	3.40	-	-	-
(2022-23 Comparison)		-	-	-	-	-	-	-	-
Usefulness of digital information	2023	3.78	3.84	3.76	3.59	3.79	-	3.83	3.70
screens onboard	2022	-	-	-	-	-	-	-	-
(New question added 2023)	2021	-	-	-	-	-	-	-	-
	2020	-	-	-	-	-	-	-	-
	2019	-	-	-	-	-	-	-	-
(2022-23 Comparison)		-	-	_	-	-	-	_	-

Average Satisfac	tion Rati	ngs by Ro	ute - All	Waves H	listorical	Data – d	Cont.		
						Route			
	All	Tatal		2	2	20		F (0	10
Onboard Facilities/Services – <i>Cont.</i>	Waves	Total	1	2	3	30	4	5/9	19
	2023	4.08	4.14	3.98	3.88	4.05	4.06	4.24	4.36
Outside appearance of the vessel overall	2023	4.15	4.24	4.02	3.95	4.18	4.09	4.24	4.50
overall	2022	4.15	4.24	4.02	4.10	4.16	4.09	4.20	3.83
	2021	4.18	4.30	4.10	4.04	4.18	4.22	4.22	3.97
	2020	4.16	4.25	4.10	4.04	4.17	3.97	4.14	3.97
(2022-23 Comparison)	2019	-0.07	-0.10	-0.04	-0.07	-0.13	-0.03	0.04	-0.14
		-0.07	-0.10	-0.04	-0.07	-0.15	-0.05	0.04	-0.1-
Ease of access, overall (all passengers)	2023	4.16	4.23	4.11	3.98	4.11	4.15	4.22	4.26
	2022	4.19	4.25	4.15	4.03	4.23	4.17	4.14	4.32
	2021	4.22	4.28	4.20	4.16	4.23	4.19	4.17	3.88
	2020	4.17	4.29	4.11	4.02	4.22	4.25	4.19	3.98
	2019	4.19	4.25	4.19	4.11	4.24	4.09	4.10	4.00
(2022-23 Comparison)		-0.03	-0.02	-0.04	-0.05	-0.12	-0.02	0.08	-0.00
,	1	1			1		1	1	
Ease of access, overall (for people with accessibility requirements)	2023	3.92	4.01	3.93	3.61	3.94	4.07	3.99	3.85
with accessionity requirements)	2022	3.96	4.09	3.97	3.74	4.03	4.05	3.76	3.92
	2021	3.95	3.99	3.98	3.87	4.06	3.93	3.80	3.72
	2020	3.85	3.89	3.77	3.68	4.25	3.91	3.60	3.77
	2019	3.93	3.99	4.10	3.70	4.16	4.18	3.62	3.74
(2022-23 Comparison)		-0.04	-0.08	-0.04	-0.13	-0.09	0.02	0.23	-0.07
Ease of finding facilities / services	2023	4.15	4.17	4.12	4.03	4.13	4.15	4.24	4.24
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, _,, _	2022	4.17	4.18	4.14	4.06	4.21	4.09	4.20	4.34
	2021	4.17	4.18	4.17	4.17	4.19	4.10	4.20	3.98
	2020	4.16	4.23	4.11	4.08	4.18	4.12	4.24	3.97
	2019	4.19	4.20	4.19	4.19	4.25	4.07	4.18	4.04
(2022-23 Comparison)		-0.02	-0.01	-0.02	-0.03	-0.08	0.06	0.04	-0.10
Announcements when you need to be	2023	4.02	4.04	4.03	3.86	4.05	4.02	4.07	3.97
informed	2022	4.04	4.06	4.06	3.89	4.13	4.04	3.99	4.06
	2021	4.04	4.06	4.06	3.97	4.07	4.01	4.01	3.87
	2020	3.96	3.97	3.96	3.86	4.07	4.07	3.94	3.85
	2019	4.09	4.10	4.11	4.08	4.18	4.00	4.01	3.97
(2022-23 Comparison)		-0.02	-0.02	-0.03	-0.03	-0.08	-0.02	0.08	-0.09
Atmosphere on the ferry overall	2023	4.16	4.19	4.10	4.05	4.12	4.17	4.28	4.30
	2022	4.15	4.18	4.10	4.05	4.21	4.15	4.18	4.39
	2022	4.15	4.16	4.14	4.12	4.18	4.12	4.21	3.90
	2021	4.04	4.08	3.96	3.98	4.07	4.12	4.17	3.90
	2020	4.21	4.24	4.21	4.17	4.24	4.05	4.20	4.04
	2019	7.21	7.27	7.21	7.17	7.27	UJ	7.20	7.04

						Route			
	All Waves	Total	1	2	3	30	4	5/9	19
Onboard Facilities/Services – Cont.									
Procedures for unloading	2023	4.15	4.21	4.09	3.98	4.13	4.19	4.24	4.24
	2022	4.19	4.26	4.13	4.00	4.25	4.20	4.18	4.30
	2021	4.21	4.27	4.19	4.10	4.23	4.21	4.22	3.96
	2020	4.17	4.28	4.14	3.94	4.24	4.27	4.18	3.95
	2019	4.18	4.23	4.17	4.08	4.25	4.08	4.14	4.08
(2022-23 Comparison)		-0.04	-0.05	-0.04	-0.02	-0.12	-0.01	0.06	-0.06
Professionalism of onboard staff	2023	4.36	4.40	4.33	4.26	4.33	4.35	4.45	4.46
	2022	4.36	4.39	4.35	4.23	4.37	4.39	4.36	4.48
	2021	4.39	4.45	4.37	4.31	4.39	4.37	4.40	4.34
	2020	4.30	4.36	4.25	4.18	4.33	4.39	4.37	4.31
	2019	4.40	4.41	4.42	4.37	4.39	4.31	4.39	4.35
(2022-23 Comparison)		0.00	0.01	-0.02	0.03	-0.04	-0.04	0.09	-0.02

2023	3.91	3.91	3.89	3.87	2 0 2	4		
		0.01	5.05	3.0/	3.93	4.02	3.93	3.97
2022	3.91	3.90	3.93	3.85	3.99	4.04	3.85	4.05
2021	3.92	3.94	3.92	3.92	3.94	3.98	3.83	3.92
2020	3.89	3.89	3.89	3.85	3.96	3.94	3.86	3.97
2019	3.94	3.99	3.95	3.90	3.98	4.06	3.79	3.96
	0.00	0.01	-0.04	0.02	-0.06	-0.02	0.08	-0.08
2023	3.73	3.71	3.74	3.75	3.79	3.66	3.75	3.69
2022	3.75	3.74	3.77	3.73	3.87	3.53	3.65	3.85
2021	3.80	3.82	3.84	3.76	3.86	3.61	3.71	3.74
2020	3.77	3.77	3.79	3.77	3.89	3.52	3.67	3.76
2019	3.75	3.76	3.83	3.69	3.88	3.38	3.61	3.72
	-0.02	-0.03	-0.03	0.02	-0.08	0.13	0.10	-0.16
2023	3.49	3.78	3.33	2.87	3.46	3.61	3.32	3.66
2022	3.47	3.76	3.39	2.87	3.56	3.55	3.10	3.93
2021	3.52	3.79	3.52	3.08	3.61	3.62	3.15	3.17
2020	3.36	3.74	3.26	2.71	3.52	3.70	3.15	3.23
2019	3.41	3.78	3.34	2.86	3.43	3.41	2.99	3.24
	0.02	0.02	-0.06	0.00	-0.10	0.06	0.22	-0.27
2023	3.85	4.00	3.77	3.44	3.78	4.03	4.09	3.83
2022	3.80	3.93	3.72	3.30	3.91	3.98	3.92	4.06
2021	3.91	4.04	3.91	3.67	3.89	3.99	4.00	3.16
2020	3.81	4.03	3.76	3.34	3.87	4.06	4.04	3.33
2019	3.76	3.92	3.68	3.49	3.78	3.64	3.86	3.38
	0.05	0.07	0.05	0.14	-0.13	0.05	0.17	-0.23
	2020 2019 2023 2021 2020 2019 2019 2023 2022 2021 2020 2019 2023 2022 2021 2022	2020         3.89           2019         3.94           2019         3.94           2021         3.73           2022         3.75           2021         3.80           2020         3.77           2019         3.75           2019         3.75           2020         3.77           2019         3.75           2020         3.41           2021         3.42           2020         3.36           2019         3.41           2020         3.85           2022         3.80           2023         3.85           2020         3.81           2021         3.91           2022         3.81           2021         3.81	2020         3.89         3.89           2019         3.94         3.99           2019         3.94         3.99           0.00         0.01           2023         3.73         3.71           2022         3.75         3.74           2021         3.80         3.82           2020         3.77         3.77           2019         3.75         3.76           2019         3.75         3.76           2020         3.77         3.77           2019         3.75         3.76           2021         3.49         3.78           2022         3.47         3.76           2021         3.52         3.79           2020         3.36         3.74           2021         3.52         3.79           2020         3.41         3.78           2019         3.41         3.78           2022         3.80         3.93           2021         3.91         4.04           2020         3.81         4.03           2021         3.91         4.03           2019         3.76         3.92	2020         3.89         3.89         3.89           2019         3.94         3.99         3.95           2019         3.94         3.99         3.95           2019         3.94         3.99         3.95           2019         3.94         0.01         -0.04           2023         3.73         3.71         3.74           2021         3.80         3.82         3.84           2020         3.77         3.77         3.79           2019         3.75         3.76         3.83           2021         3.49         3.78         3.33           2022         3.47         3.76         3.39           2021         3.52         3.79         3.52           2021         3.52         3.79         3.52           2021         3.52         3.79         3.52           2020         3.36         3.74         3.26           2019         3.41         3.78         3.34           2021         3.85         4.00         3.77           2022         3.80         3.93         3.72           2021         3.91         4.04         3.91	2020         3.89         3.89         3.89         3.89         3.89           2019         3.94         3.99         3.95         3.90           2019         3.94         3.99         3.95         3.90           2019         3.94         3.99         3.95         3.90           2011         3.00         0.01         -0.04         0.02           2022         3.75         3.74         3.77         3.73           2021         3.80         3.82         3.84         3.76           2020         3.77         3.77         3.79         3.77           2019         3.75         3.76         3.83         3.69           -0.02         -0.03         -0.03         0.02           2021         3.49         3.78         3.33         2.87           2022         3.47         3.76         3.39         2.87           2021         3.52         3.79         3.52         3.08           2021         3.52         3.78         3.34         2.86           2020         3.41         3.78         3.34         2.86           2021         3.85         4.00         3.77	2020         3.89         3.89         3.89         3.89         3.85         3.96           2019         3.94         3.99         3.95         3.90         3.98           2019         3.94         3.99         3.95         3.90         3.98           2019         3.94         3.99         3.95         3.90         3.98           2023         3.73         3.71         3.74         0.02         -0.06           2022         3.75         3.74         3.77         3.73         3.87           2021         3.80         3.82         3.84         3.76         3.86           2020         3.77         3.77         3.79         3.77         3.89           2019         3.75         3.76         3.83         3.69         3.88           -0.02         -0.03         -0.03         0.02         -0.08           2021         3.47         3.76         3.39         2.87         3.56           2021         3.47         3.76         3.39         2.87         3.56           2021         3.41         3.78         3.34         2.86         3.43           2020         3.81         4.00	20203.893.893.893.853.963.9420193.943.993.953.903.984.060.000.01-0.040.02-0.06-0.0220233.733.713.743.753.793.6620223.753.743.773.733.873.5320213.803.823.843.763.863.6120203.773.773.793.773.893.5220193.753.763.833.693.883.38-0.02-0.03-0.030.02-0.080.1320233.493.783.332.873.463.6120203.363.743.262.713.523.7020193.413.783.342.863.433.4120233.854.003.773.443.784.0320233.854.003.773.443.783.9120233.854.003.773.443.783.9120203.814.033.763.343.874.0620213.914.043.913.673.893.9920203.814.033.763.343.783.64	2020         3.89         3.89         3.85         3.96         3.94         3.99         3.95         3.90         3.98         4.06         3.79           0.00         0.01         -0.04         0.02         -0.06         -0.02         0.08           2023         3.73         3.71         3.74         3.75         3.79         3.66         3.75           2022         3.75         3.74         3.77         3.73         3.87         3.53         3.65           2021         3.80         3.82         3.84         3.76         3.86         3.61         3.71           2020         3.77         3.77         3.79         3.77         3.89         3.52         3.67           2019         3.75         3.76         3.83         3.69         3.88         3.38         3.61           2022         3.47         3.76         3.83         3.69         3.88         3.38         3.61           2021         3.47         3.76         3.39         2.87         3.56         3.55         3.10           2021         3.47         3.76         3.39         2.87         3.56         3.55         3.10           2021

Average Satisfa	ction Rati	ngs by Ro	ute - All	Waves H	listorical	Data – d	Cont.		
						Route			
	All Waves	Total	1	2	3	30	4	5/9	19
Experience with the sailing schedule –	Cont.								
Ability to connect with other sailings	2023	3.41	3.56	3.40	3.05	3.39	3.49	3.62	3.50
(based on those connecting)	2022	3.32	3.28	3.30	3.22	3.63	3.59	3.25	3.62
	2021	3.40	3.62	3.32	3.14	3.42	3.58	3.61	2.95
	2020	3.36	3.44	3.25	3.17	3.51	3.46	3.51	3.32
	2019	3.37	3.82	2.86	3.21	3.80	3.14	3.44	3.04
(2022-23 Comparison)		0.09	0.28	0.10	-0.17	-0.24	-0.10	0.37	-0.12
Ferry running on time	2023	3.75	3.99	3.79	3.10	3.69	3.97	3.72	3.65
	2022	3.78	3.99	3.73	3.33	3.89	4.04	3.45	3.91
	2021	3.93	4.18	3.95	3.67	3.82	3.91	3.75	2.62
	2020	3.84	3.94	3.97	3.54	3.97	4.23	3.71	2.88
	2019	3.93	4.12	4.08	3.66	4.08	3.95	3.33	3.38
(2022-23 Comparison)		-0.03	0.00	0.06	-0.23	-0.20	-0.07	0.27	-0.26

Safety									
Safety of ferry operations	2023	4.31	4.37	4.29	4.16	4.27	4.33	4.37	4.34
	2022	4.33	4.37	4.32	4.19	4.33	4.38	4.32	4.44
	2021	4.37	4.42	4.38	4.29	4.32	4.38	4.37	4.26
	2020	4.28	4.32	4.23	4.17	4.32	4.33	4.36	4.35
	2019	4.35	4.40	4.34	4.28	4.36	4.32	4.35	4.27
(2022-23 Comparison)		-0.02	0.00	-0.03	-0.03	-0.06	-0.05	0.05	-0.10

	A	verage s	Satisfaction R	atings by	rerminal - P			เส			
		1					rminals				
	All Waves	Total	Tsawwassen	Swartz Bay	Horseshoe Bay	Departure Bay	Langdale	Duke Point	Fulford Harbour	Nanaimo Harbour	Gabrio
Overall Experience					1						
Trip Overall	2023	4.03	4.10	4.13	3.90	4.00	3.64	3.98	4.08	4.12	4.09
	2022	4.00	4.08	4.08	3.87	3.93	3.62	4.09	4.10	4.20	4.32
	2021	4.07	4.14	4.12	4.05	4.06	3.90	4.05	4.11	3.64	3.61
	2020	3.97	4.06	4.10	3.83	3.91	3.79	4.07	4.08	3.84	3.67
	2019	4.09	4.16	4.10	4.07	4.10	3.94	4.16	4.13	4.08	3.88
(2022-23 Comparison)		0.03	0.02	0.05	0.03	0.07	0.02	-0.11	-0.02	-0.08	-0.2.
											1
Terminal Overall	2023	4.04	4.10	4.13	3.87	4.06	3.69	4.06	4.06	4.05	3.97
	2022	4.00	4.07	4.06	3.85	3.98	3.68	4.12	4.14	4.03	4.12
	2021	4.06	4.11	4.13	4.00	4.08	3.87	4.10	4.03	3.68	3.50
	2020	4.01	4.13	4.10	3.88	3.96	3.75	4.09	4.13	3.81	3.54
	2019	4.07	4.13	4.07	4.00	4.09	3.95	4.17	4.02	4.12	3.71
(2022-23 Comparison)		0.04	0.03	0.07	0.02	0.08	0.01	-0.06	-0.08	0.02	-0.1
		1				1		1			
Value for money of fares	2023	3.48	3.50	3.53	3.44	3.39	3.32	3.34	3.69	3.61	3.68
	2022	3.46	3.47	3.52	3.38	3.38	3.36	3.43	3.73	3.74	3.78
	2021	3.52	3.52	3.52	3.56	3.45	3.50	3.44	3.66	3.62	3.49
	2020	3.41	3.35	3.51	3.41	3.18	3.57	3.24	3.55	3.39	3.55
	2019	3.35	3.32	3.36	3.35	3.26	3.42	3.27	3.52	3.45	3.54
(2022-23 Comparison)		0.02	0.03	0.01	0.06	0.01	-0.04	-0.09	-0.04	-0.13	-0.1
											l.
At the Terminal											
Outside appearance of the	2023	4.07	4.14	4.12	3.94	4.13	3.73	4.15	3.93	3.96	3.89
terminal	2022	4.08	4.16	4.11	3.94	4.10	3.77	4.21	4.07	3.97	3.96
	2021	4.15	4.22	4.17	4.07	4.22	3.95	4.24	4.11	3.81	3.61
	2020	4.15	4.25	4.20	4.09	4.15	3.89	4.19	4.09	3.91	3.75
	2019	4.17	4.27	4.18	4.10	4.23	3.94	4.29	3.91	3.94	3.62
(2022-23 Comparison)		-0.01	-0.02	0.01	0.00	0.03	-0.04	-0.06	-0.14	-0.01	-0.0.
Overall appearance inside the	2022	4.05	4 00	4.10	3.93	4 1 4	2 60	1 1 1	2 00	_	_
terminal	<b>2023</b> 2022	4.05	<b>4.08</b> 4.15	4.10		<b>4.14</b> 4.09	<b>3.69</b>	<b>4.11</b>	<b>3.99</b> 4.07	-	-
	2022				3.93 4.04		3.74	4.18			-
		4.13	4.18	4.13		4.22	3.95	4.22	4.09 4.07	-	-
	2020	4.12	4.23	4.13	4.06 4.09	4.06 4.26	3.91	4.15 4.22	3.89	-	-
(2022-23 Comparison)	2019	4.17 <i>-0.02</i>	4.26 <i>-0.07</i>	4.16 <i>0.01</i>	0.00	4.20 0.05	3.92 <i>-0.05</i>	-0.07	-0.08	-	-
		-0.02	-0.07	0.01	0.00	0.05	-0.05	-0.07	-0.00	-	-
Wait time at the terminal	2023	3.78	3.89	3.94	3.53	3.79	3.23	3.79	3.82	3.83	3.72
trait and at the terminal	2022	3.74	3.84	3.84	3.57	3.71	3.30	3.91	3.75	3.87	4.06
	2022	3.82	3.89	3.95	3.75	3.86	3.51	3.84	3.79	3.05	3.00
	2021	3.73	3.88	3.87	3.62	3.72	3.30	3.89	3.88	3.25	2.79
	2020	3.81	3.94	3.89	3.70	3.86	3.61	3.95	3.59	3.71	3.25
	2013	<b>J.01</b>	J.7T	5.05	5.70	5.00	2.01	J.3J	5.55	J./1	5.25

# **APPENDIX B** - AVERAGE SATISFACTION RATINGS BY TERMINAL - ALL WAVES HISTORICAL DATA

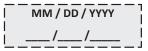
	Aver	age Sati	sfaction Ratin	gs by Te	rminal - All V	Vaves Histo	rical Data-	Cont.			
						Te	minals				
	All Waves	Total	Tsawwassen	Swartz Bay	Horseshoe Bay	Departure Bay	Langdale	Duke Point	Fulford Harbour	Nanaimo Harbour	Gabriol
At the Terminal											
Ticket Purchase											
Efficiency of the check in	2023	4.30	4.33	4.37	4.21	4.33	4.04	4.29	4.35	4.39	4.23
process	2022	4.27	4.32	4.29	4.17	4.30	4.02	4.34	4.34	4.32	4.37
	2021	4.32	4.39	4.37	4.24	4.33	4.13	4.36	4.23	4.18	4.08
	2020	4.22	4.32	4.26	4.12	4.23	4.07	4.25	4.31	4.05	3.87
	2019	4.32	4.33	4.31	4.32	4.33	4.19	4.39	4.35	4.36	4.24
(2022-23 Comparison)		0.03	0.01	0.08	0.04	0.03	0.02	-0.05	0.01	0.07	-0.14
Electronic boarding pass	2023	4.28	4.31	4.38	4.16	4.28	4.04	4.26	-	-	-
(New question added 2023)	2022	-	-	-	-	-	-	-	-	-	-
(New question added 2025)	2021	-	-	-	-	-	-	-	-	-	-
	2020	-	-	-	-	-	-	-	-	-	-
	2019	-	-	-	-	-	-	-	-	-	-
(2022-23 Comparison)		-	-	-	-	-	-	-	-	-	-
	1										
Staff customer service	2023	4.37	4.40	4.42	4.28	4.33	4.17	4.37	4.37	4.52	4.40
	2022	4.34	4.37	4.35	4.25	4.37	4.17	4.41	4.40	4.44	4.44
	2021	4.39	4.43	4.41	4.34	4.36	4.25	4.41	4.31	4.42	4.30
	2020	4.31	4.34	4.33	4.26	4.28	4.18	4.34	4.46	4.32	4.35
	2019	4.41	4.46	4.37	4.37	4.43	4.26	4.44	4.51	4.46	4.39
(2022-23 Comparison)		0.03	0.03	0.07	0.03	-0.04	0.00	-0.04	-0.03	0.08	-0.04
Clarity of staff directions	2023	4.33	4.37	4.38	4.25	4.32	4.11	4.35	4.33	4.47	4.39
	2022	4.32	4.38	4.33	4.22	4.32	4.13	4.41	4.40	4.41	4.46
	2021	4.36	4.39	4.40	4.32	4.35	4.20	4.39	4.34	4.34	4.25
	2020	4.30	4.35	4.32	4.21	4.29	4.18	4.38	4.38	4.37	4.29
	2019	4.39	4.44	4.35	4.36	4.40	4.30	4.41	4.51	4.41	4.42
(2022-23 Comparison)		0.01	-0.01	0.05	0.03	0.00	-0.02	-0.06	-0.07	0.06	-0.02
Terminal Services											
Announcements when you	2023	4.00	4.07	4.02	3.90	4.06	3.70	4.05	4.09	3.95	3.84
need to be informed	2022	3.98	4.03	3.98	3.95	4.00	3.73	4.03	4.09	3.90	3.98
	2021	4.01	4.00	4.06	4.01	4.00	3.85	4.05	4.07	3.88	3.85
	2020	3.96	4.02	3.91	3.95	3.85	3.87	4.16	4.16	3.83	3.82
	2019	4.08	4.13	4.04	4.07	4.20	3.97	4.16	3.92	4.15	3.97
(2022-23 Comparison)		0.02	0.04	0.04	-0.05	0.06	-0.03	0.02	0.00	0.05	-0.14
	2023	3.90	3.97	3.98	3.75	4.00	3.49	3.91	3.92	-	-
	2022	3.81	3.90	3.83	3.72	3.82	3.47	3.91	3.94	-	-
Usefulness of digital	2022	3.89	3.87	3.97	3.86	3.95	3.69	3.87	3.98	-	-
information screens	2020	3.88	3.96	3.93	3.85	3.71	3.66	4.05	4.06	-	-
	2019	3.92	4.01	3.85	3.88	3.98	3.87	4.01	3.78	-	-
(2022-23 Comparison)		0.09	0.07	0.15	0.03	0.18	0.02	0.00	-0.02	-	-

			sfaction Ratin				minals				
	All Waves	Total	Tsawwassen	Swartz Bay	Horseshoe Bay	Departure Bay	Langdale	Duke Point	Fulford Harbour	Nanaimo Harbour	Gabriol
Terminal Services – <i>Cont.</i>											
Quality and variety of	2023	3.72	3.76	3.66	-	3.75	-	-	-	-	-
merchandise offered at the terminal*	2022	3.69	3.77	3.64	-	3.60	-	-	-	-	-
	2021	3.74	3.81	3.66	-	3.71	-	-	-	-	-
	2020	3.67	3.79	3.57	-	3.54	-	-	-	-	-
	2019	3.77	3.86	3.60	-	3.91	-	-	-	-	-
(2022-23 Comparison)		0.03	-0.01	0.02	-	0.15	-	-	-	-	-
	2023	3.58	3.64	3.46	_	3.62	-	-	_	_	-
Quality and variety of					-		-	-	-	-	-
food/beverages offered at the terminal*	2022 2021	3.55 3.57	3.64 3.68	3.47 3.46	-	3.45 3.51	-	-	-	-	-
	2021	3.57	3.67	3.40	-	3.30	-	-	-	-	
	2020	3.66	3.80	3.42	-	3.78	-	-	-	-	-
(2022-23 Comparison)	2019	0.03	0.00	-0.01	-	0.17	-	-	-	-	-
(2022-25 Companson)		0.05	0.00	-0.01		0.17					
Washrooms	2023	3.87	3.95	3.94	3.67	3.80	3.59	3.95	3.95	4.02	3.92
	2022	3.90	3.98	3.93	3.72	3.87	3.60	4.01	3.99	4.04	4.06
	2021	4.01	4.09	4.01	3.90	4.03	3.87	4.14	3.99	3.79	3.73
	2020	4.01	4.18	4.03	3.84	4.00	3.77	4.14	4.03	3.60	3.79
	2019	4.01	4.09	4.04	3.94	4.04	3.82	4.14	3.96	3.80	3.61
(2022-23 Comparison)		-0.03	-0.03	0.01	-0.05	-0.07	-0.01	-0.06	-0.04	-0.02	-0.14
Procedure for loading	2023	4.11	4.15	4.18	4.02	4.10	3.82	4.14	4.18	4.28	4.12
5	2022	4.12	4.20	4.15	4.00	4.11	3.86	4.23	4.19	4.18	4.26
	2021	4.17	4.23	4.22	4.14	4.16	3.98	4.21	4.24	3.91	3.87
	2020	4.12	4.22	4.21	4.00	4.04	3.87	4.27	4.27	4.14	3.95
	2019	4.15	4.20	4.19	4.13	4.15	3.99	4.27	4.08	4.19	4.03
(2022-23 Comparison)		-0.01	-0.05	0.03	0.02	-0.01	-0.04	-0.09	-0.01	0.10	-0.14
Professionalism of terminal	2023	4.34	4.36	4.39	4.26	4.30	4.16	4.30	4.36	4.46	4.39
staff	2022	4.31	4.35	4.34	4.21	4.32	4.15	4.35	4.38	4.40	4.46
Stall	2021	4.36	4.40	4.41	4.32	4.32	4.22	4.39	4.40	4.36	4.25
	2020	4.28	4.34	4.33	4.17	4.24	4.15	4.35	4.43	4.37	4.27
	2019	4.36	4.36	4.38	4.35	4.39	4.23	4.39	4.35	4.50	4.37
(2022-23 Comparison)		0.03	0.01	0.05	0.05	-0.02	0.01	-0.05	-0.02	0.06	-0.07
	011110										
Terminal (Foot Passengers	ONLY) 2023	3.64	3.64	3.82	3.53	3.55	3.52	3.76	3.33	2.62	2.62
Parking options at the terminal	2023	3.67	3.78	3.87	3.53	3.54	3.72	3.87	3.34	2.82	2.44
	2022	3.67	3.75	3.78	3.50	3.74	3.72	3.59	2.61	2.63	2.44
	2021	3.70	3.84	3.96	3.69	3.65	3.60	4.04	3.92	2.37	2.30
	2020	3.43	3.50	3.54	3.16	3.67	3.30	3.57	2.64	2.89	2.53
(2022-23 Comparison)	2015	-0.03	-0.14	-0.05	0.03	0.01	-0.20	-0.11	-0.01	-0.21	0.18

\*2019 total score has been updated. Total scores for 2019 and onward reflect customer assessments of food and merchandise services at Tsawwassen, Swartz Bay and Departure Bay terminals only.

	Aver	age Sati	sfaction Ratin	igs by Tei	rminal - All V	Vaves Histo	rical Data <i>-</i>	Cont.			
						Tei	minals				
	All Waves	Total	Tsawwassen	Swartz Bay	Horseshoe Bay	Departure Bay	Langdale	Duke Point	Fulford Harbour	Nanaimo Harbour	Gabriola
Terminal (Foot Passengers ON	LY) (Contir	nued)									
Ease of using passenger	2023	4.11	4.14	4.18	4.10	4.11	4.06	4.17	3.63	3.32	3.50
drop-off/pick-up area	2022	4.13	4.23	4.21	4.06	4.13	4.03	4.21	3.75	3.44	3.54
	2021	4.20	4.27	4.28	4.24	4.27	4.07	4.25	3.47	3.05	3.43
	2020	4.10	4.40	4.19	4.06	4.12	3.93	4.21	4.21	3.00	2.88
	2019	3.95	4.04	3.91	3.91	4.12	3.95	4.01	3.32	3.37	2.85
(2022-23 Comparison)		-0.02	-0.09	-0.03	0.04	-0.02	0.03	-0.04	-0.12	-0.12	-0.04
Self-serve kiosk (ticket	2023	4.27	4.25	4.36	4.24	4.19	-	4.24	-	-	-
purchase)	2022	-	-	-	-	-	-	-	-	-	-
(New question added 2023)	2021	-	-	-	-	-	-	-	-	-	-
	2020	-	-	-	-	-	-	-	-	-	-
	2019	-	-	-	-	-	-	-	-	-	-
(2022-23 Comparison)		-	-	-	-	-	-	-	-	-	-
Pre-boarding passenger	2023	3.74	3.63	3.85	3.71	3.90	3.62	3.74	3.70	3.82	3.61
lounge at terminal	2022	3.76	3.73	3.83	3.68	3.89	3.69	3.81	3.86	3.68	3.59
	2021	3.80	3.68	3.95	3.88	3.90	3.65	3.73	3.74	3.47	3.48
	2020	3.86	3.83	3.99	3.91	3.98	3.74	3.71	3.87	3.21	3.06
	2019	3.79	3.75	3.79	3.79	4.08	3.72	3.83	3.96	3.63	3.07
(2022-23 Comparison)		-0.02	-0.10	0.02	0.03	0.01	-0.07	-0.07	-0.16	0.14	0.02





Dear Ferry Customer,

Thank you for taking the time to complete the enclosed survey.

Your feedback is very important to us and we are delighted that you are participating in this important survey. Your ratings and comments will let us know what we are doing well and what areas need attention and improvement.

Your answers will be held in strict confidence and will be combined with those of other passengers. In order for the results to be truly representative, we need responses from everyone who agrees to participate, so please complete all parts of the survey. R.A. Malatest & Associates Ltd., a professional BC based research firm, have been commissioned to receive your responses and prepare the results. Please return your completed survey to a Malatest staff member on board the vessel, or mail it to Malatest using the enclosed pre-paid envelope in the next one or two days. If you have any questions about the survey, please do not hesitate to contact Malatest & Associates (1-855-412-1930) or BC Ferries' Customer Service (1-888-223-3779).

Your opinions are important to us, and essential to improving service on BC Ferries.

Thank you for your interest and participation in this important research.

Sincerely, Janet Carson Vice President, Marketing & Customer Experience British Columbia Ferry Services Inc.

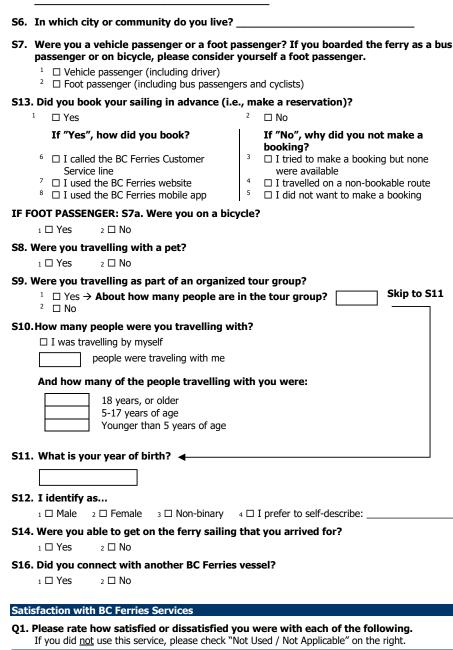
#### **Trip Details**

#### (To be completed by Malatest surveyor) Thinking only of the LAST sailing you took...

Which route was your last sailing? Indicate th	e departure terminal:
<sup>2</sup> □ Horseshoe Bay <-> Nanaimo □ <sup>9</sup> <sup>3</sup> □ Horseshoe Bay <-> Langdale □ <sup>19</sup>	Swartz Bay <-> Southern Gulf Islands         Tsawwassen <-> Southern Gulf Islands         Nanaimo Harbour <-> Gabriola Island         Tsawwassen <-> Duke Point
On which day was that sailing?	
Month: June  August  November	
1 🗌 2 🗌 3 🔲 4 💭 5 💭 6 💭 7 🗔 8 💭 9 💭 1	0 🗆 11 🔲 12 🔲 13 🔲 14 🔲 15 🔲 16 🗌
17 🗌 18 🗌 19 🗌 20 🗌 21 🗌 22 🗌 23 🗌 24 🗌 3	25 🗌 26 🗌 27 🗌 28 🗌 29 🔲 30 🔲 31 🗌
What was the scheduled departure time?	
Hour: 1 □ 2 □ 3 □ 4 □ 5 □ 6 □ 7 □ 8 □	9 🗆 10 🔲 11 🔲 12 🔲
Minute: 00 0 05 10 10 15 0 20 25 0 30 0	35 🗆 40 🔲 45 🔲 50 🗖
Time of Day:  am  pm	
S1. What was the <u>main</u> purpose of your last fe provide <u>one response</u> . If you were going h from?	
Business	Personal
<sup>1</sup>	<sup>5</sup> Required personal travel (e.g., doctor's appt, moving, funeral, etc.)
$^{2}$ $\Box$ Commuting to or from work	<sup>6</sup>
<sup>3</sup>	<ul> <li><sup>7</sup> D Visiting friends / relatives</li> </ul>

- <sup>4</sup> Attending school, college or course
- <sup>8</sup> 🗆 Vacation / getaway / recreation
- 9 □ Attending special event / entertainment
- <sup>10</sup> Other (specify)
- S2. Including your last trip, how many return trips (i.e., two-way trips) have you taken with BC Ferries in the past 12 months? Take time to think back over the past year, especially if you travel often.
  - <sup>1</sup> 
    □ 0-2 trips
- <sup>4</sup> □ 13-26 trips
- <sup>2</sup> 🗆 3-6 trips
- <sup>3</sup> 🗆 7-12 trips
- <sup>5</sup> 🗆 27 or more trips
- S4. What city or community did you leave from when you headed to the ferry terminal?

#### S5. When you got off the ferry, which city or community were you headed to?



	· —	<i>,</i> ,		•		5	
		Very Dissatisfied	Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable
а	Usefulness of BC Ferries website						0
f	Usefulness of BC Ferries mobile app						0
b	Ease of making a reservation						0
с	BC Ferries phone service						0
d	Ease of using / understanding sailing schedules						0
e	Effective communication of service updates and current conditions						0

		Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable
At the terminal: All Passeng	ers					
a Outside appearance of the terminal you left from						0
<ul> <li>Overall appearance inside the</li> <li>b terminal you left from (if applicable)</li> </ul>						0
c Wait time at terminal						0
Ticket Purchase						
d Efficiency of the check in process						0
<ul> <li>e Staff customer service</li> </ul>						0
f Clarity of staff directions Terminal Services						0
Announcements when you						
<sup>g</sup> needed to be informed Usefulness of digital						0
<ul> <li>h information screens at the terminal</li> </ul>						0
Quality and variety of i merchandise offered at the terminal						0
Quality and variety of j food/beverages offered at the terminal	e 🗆					0
k Washrooms						0
Procedure for loading						0
Professionalism of terminal staff						0
At the terminal: Foot Passe		t Passenger	s ONLY, vehic	le drivers /	passengers s	skip to Q3)
Parking options at the termin	al 🗆					0
<ul> <li>Ease of using passenger</li> <li>pickup / drop off area</li> </ul>						0
<sup>r</sup> Self-serve kiosk (ticket purchase)						0
Pre-boarding lounge at terminal						0

Q2. Please rate how satisfied or dissatisfied you were with each of the following <u>at the terminal before your trip</u>. If you did <u>not</u> use this service, please check "Not Used / Not Applicable" on the right.

# Q3. How satisfied or dissatisfied were you with your <u>overall</u> experience at the terminal before boarding?

Very Dissatisfied	Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable
1 🗖	2 🗖	3 🗆	4 🗖	5 🗖	99 O

Q4. Please rate how satisfied or dissatisfied you were with each of the following on board the ferry. If you did <u>not</u> use this service, please check "Not Used / Not Applicable" on the right.

	-	Very Dissatisfied	Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable
Fe	ood Services						
а	Quality and variety of food / beverages offered						0
b	Value for money						0
с	Staff customer service						0
Ο	nboard Facilities / Service	es					
d	Passages Store						0
e	Washrooms						0
f	Play area for children						0
g	Pet area						0
h	Workstations						0
i	Outside decks						0
j	Lounge seating						0
k	SeaWest Lounge						0
s	Usefulness of digital information screens onboar	d 🗆					0

		Very Dissatisfied	Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable
I	Outside appearance of vesse overall						0
m	Ease of access, overall						0
n	Ease of finding facilities / services						0
o	Announcements when you need to be informed						0
р	Atmosphere on the ferry overall						0
q	Procedures for unloading						0
r	Professionalism of onboard staff						0

# Q5. How satisfied or dissatisfied were you with your <u>overall</u> experience on board the ferry?

Very Dissatisfied	Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable
1 🗖	2 🗖	з 🗆	4 🗖	5 🗖	99 O

# Q6. How satisfied or dissatisfied were you with each of the following? If you did <u>not</u> use this service, please check "Not Used / Not Applicable" on the right.

		Very Dissatisfied	Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable		
E	Experience with the sailing schedule								
d	Ability to get onto desired sailing						0		
f	Ferry running on time						0		
S	afety								
g	Safety of ferry operations						0		
0	verall value								
h	Value for money of fares						0		

# Q6b. Thinking about this ferry route only, how satisfied or dissatisfied are you with each of the following?

		Very Dissatisfied	Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable		
E	Experience with the sailing schedule								
а	Earliest ferry early enough								
b	Latest ferry late enough								
с	Ferry sailings frequent enough								
e	Ability to connect with other sailings						0		

# Q7. How satisfied or dissatisfied were you, <u>overall</u>, with your recent experience travelling with BC Ferries?

Very Dissatisfied	Dissatisfied	Neither Satisfied nor Dissatisfied	Satisfied	Very Satisfied	Not Used / Not Applicable
1	2 🗖	3 🗆	4 🗖	5 🗖	99 O

#### Q8. How much do you agree with the following statement?

"BC Ferries staff	went the extra	mile to make .	sure I got what I n	needed."
Strongly			Church	

Strongly Disagree				Strongly Agree	N/A
1	2 🗖	з 🗆	4 🗖	5 🗖	99 O

Q9. Did BC Ferries staff approach you during your trip (e.g., to greet you or offer assistance?)

1 🗆 Yes 2 🗆 No

- Q21. Thinking about your entire journey, do you feel you were well-supported by BC Ferries digital products (ex: website, app, service updates, ticketing, digital screens)?
  - 1 🗆 Yes 2 🗆 No 3 🗆 N/A (I did not use digital products during my journey)

#### Q10. How much do you agree with the following statement?

"BC Ferries operates in an environmentally conscious manner."

Strongly Disagree				Strongly Agree	N/A
1	2 🗖	з 🗆	4 🗆	5 🗖	99 O

Q11. If someone asked you whether you would recommend BC Ferries, how likely would you be to...

	Ve	Very unlikely									Very likely	
	0	1	2	3	4	5	6	7	8	9	10	
Recommend BC Ferries, based on your most recent experience												

#### Q13. What is the approximate amount you (if travelling alone) or your group spent on:

Please indicate in Canadian dollars (CDN) rounded to the nearest dollar.

Purchases at the terminal (excluding reservation/fare):	\$
Purchases onboard the vessel:	\$

#### Q13b. What fare type did you purchase for this sailing?

- <sup>1</sup> Saver fare Best value fare, includes free reservation. Paid in full at time of booking.
- <sup>2</sup> **Prepaid fare -** *Paid in full at time of booking, includes reservation.*
- <sup>3</sup> Reservation Only fare Paid reservation fee at time of booking, balance due at the terminal
- <sup>4</sup> D At Terminal fare Did not book in advance. Fare purchased at the terminal
- <sup>5</sup> □ Group fare
- <sup>7</sup> BC Senior's fare (weekday sailings)
- <sup>8</sup> 
  BC Student fare
- <sup>9</sup> Not applicable *Travelled on a non-fare paying route*
- 99 🗆 I don't know

#### Q14. Do you have any suggestions on how to improve the services and facilities offered by BC Ferries? If yes, please explain. *Please be specific.*



#### Transportation To and From the Terminal

Foot Passengers ONLY (i.e., walk-ons, bus passengers, cyclists): How did you get to and from the terminal? Please select <u>only one</u> in each column.

### Q15. Travel TO departure terminal

- <sup>1</sup> Dropped off by friend or relative
- <sup>2</sup> Drove private vehicle to terminal and parked at / near terminal
- <sup>3</sup> Drove car share vehicle to terminal and parked at / near terminal
- <sup>4</sup> 
  Bicycle
- <sup>5</sup> BC Transit bus / TransLink bus / local city bus
- <sup>6</sup> I Non-chartered bus (e.g., BC Ferries Connector operated by Wilsons)
- <sup>7</sup> 🗆 Walked
- <sup>8</sup> 🗆 Taxi
- <sup>9</sup> 🗆 Hitchhiked
- $^{\rm 10}~~\square$  Chartered bus / school bus
- <sup>11</sup> D Other

- Q16. Travel FROM arrival terminal
- □ Picked up by friend or relative
   □ Used private vehicle that I parked at or
- a osed private vehicle that I parked at or near the terminal
   <sup>3</sup> Drove car share vehicle and parked at /
  - near terminal
- <sup>4</sup> 
  Bicycle
- <sup>5</sup> BC Transit bus / TransLink bus / local city bus
   <sup>6</sup> Non-chartered bus (e.g. BC Ferries)
- Non-chartered bus (e.g., BC Ferries Connector operated by Wilsons)
- □ Walked
- <sup>9</sup> 🗆 Hitchhiked
- <sup>10</sup> Chartered bus / school bus
- <sup>11</sup> D Other

7

# Q17. Vehicle drivers / vehicle passengers ONLY: What kind of vehicle did you travel in for the sailing on which you received this questionnaire? Please select <u>only one</u>.

- <sup>2</sup> Oversize Vehicle (over 7 ft. high and over 20 ft. in length)
- <sup>3</sup> Uan / Recreational Vehicle
- <sup>4</sup> □ Commercial vehicle (over 5,500 kg in weight)
- <sup>5</sup> D Motorcycle
- <sup>6</sup> □ Semi-trailer
- 7 🗆 Bus

#### Demographics

Q18. Do you, or does someone you are travelling with, have accessibility requirements (e.g., a physical condition that affects your mobility or requires the use of an aid such as a wheelchair, cane, or walker)?

1 🗆 Yes 2 🗆 No 99 🗆 Prefer not to disclose

- Q19. Which of the following <u>best</u> describes your current occupational status? Please select <u>only one</u>.
  - <sup>1</sup> 
    □ Employed full-time
  - <sup>2</sup> 

    Employed part-time
  - <sup>3</sup> Self-employed
  - <sup>4</sup> D Not currently employed
  - 5 🗆 Retired
  - <sup>6</sup> □ Homemaker
  - <sup>7</sup> 🗆 Student

The BC Ferries Research Panel

- 99 D Prefer not to disclose
- Q20. Which of the following categories best describes the <u>total combined annual</u> <u>income</u> for your household, before taxes?
  - <sup>1</sup> □ Under \$20,000 <sup>5</sup> □ \$80,000 to \$99,999
    - <sup>6</sup> □ \$100,000 to \$119,999
  - <sup>2</sup> □ \$20,000 to \$39,999
     <sup>3</sup> □ \$40,000 to \$59,999
- <sup>7</sup> 🗆 \$120,000 or over
- <sup>4</sup> □ \$60,000 to \$79,999
- 99 D Prefer not to disclose

BC Ferries conducts a variety of different online surveys from time to time.

Would it be okay for BC Ferries, or their appointed research firm, to contact you for a future survey? If so, please fill in your contact information below and join our research panel.

As a panel member, you will contribute to decision-making processes that will help shape BC Ferries products and services.

#### You will also be eligible for prize draws when you complete online surveys!

All responses and data from this survey are strictly confidential and are separated from the contact information before being reported.

PHONE NUMBER

Email:

First name:

Postal Code:

Your privacy is important to us. Contact information you provide will only be used to invite you to participate in future research, and for no other purpose.

### Thank you for your participation in this research.

### Survey ID: AAAAAAA

